Received by NSD/FARA Registration Unit 12/12/2025 10:57:46 AM

OMB No. 1124-0006; Expires October 31, 2026

**U.S. Department of Justice**
Washington, DC 20530

# Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .22 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant
GlobalPoint International

2. Registration Number
7518

3. Primary Address of Registrant
120 N St. Asaph St., Alexandria, VA 22314

4. Name of Foreign Principal
Stark Aerospace Inc.

5. Address of Foreign Principal
319 Charleigh D. Ford, Jr. Dr.
Columbus, MS 39701

6. Country/Region Represented
ISRAEL

7. Indicate whether the foreign principal is one of the following:

- ☐ Government of a foreign country [1]
- ☐ Foreign political party
- ☒ Foreign or domestic organization: If either, check one of the following:
  - ☐ Partnership
  - ☒ Corporation
  - ☐ Association
  - ☐ Committee
  - ☐ Voluntary group
  - ☐ Other *(specify)* _____
- ☐ Individual-State nationality _____

8. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant

b) Name and title of official(s) with whom registrant engages

1 "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.



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9. If the foreign principal is a foreign political party, state:

a) Name and title of official(s) with whom registrant engages

b) Aim, mission or objective of foreign political party

10. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

Aerospace & electronics manufacturer

b) Is this foreign principal:

| | |
|---|---|
| Supervised by a foreign government, foreign political party, or other foreign principal | Yes ☒ No ☐ |
| Owned by a foreign government, foreign political party, or other foreign principal | Yes ☒ No ☐ |
| Directed by a foreign government, foreign political party, or other foreign principal | Yes ☒ No ☐ |
| Controlled by a foreign government, foreign political party, or other foreign principal | Yes ☒ No ☐ |
| Financed by a foreign government, foreign political party, or other foreign principal | Yes ☒ No ☐ |
| Subsidized in part by a foreign government, foreign political party, or other foreign principal | Yes ☒ No ☐ |

11. Explain fully all items answered "Yes" in Item 10(b).

See Appendix for Response

12. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

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## EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

| Date | Printed Name | | Signature |
|---|---|---|---|
| 12/12/2025 | D. E. Wilson, Jr. | Sign | /s/D. E. Wilson, Jr. |
| | | Sign | |
| | | Sign | |
| | | Sign | |

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| Date | Printed Name | Signature |
|---|---|---|
| Sept. 10, 2025 | D. E. Wilson, Jr. | D. E. Wilson, Jr. Asst Secretary |
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| | | |
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# Appendix
# Response to Item 11

**Item 11: Explain fully all items answered "Yes" in Item 10(b).**

Item 10(b) Supervised: Stark is a wholly owned subsidiary of Israel Aerospace Industries Ltd., a state owned enterprise of the Government of Israel.

Item 10(b) Owned: See above

Item 10(b) Directed: See above

Item 10(b) Controlled: See above

Item 10(b) Financed: See above

Item 10(b) Subsidized: See above

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**U.S. Department of Justice**

Washington, DC 20530

# Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

| 1. Name of Registrant | 2. Registration Number |
|---|---|
| GlobalPoint International | 7518 |

3. Name of Foreign Principal

Stark Aerospace Inc.

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, and the fees and expenses, if any, to be received.

7. What is the date of the contract or agreement with the foreign principal? 11/01/2025

8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant proposes to provide strategic counseling, outreach, message development and government relations services.



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9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant proposes to provide strategic counseling, outreach, message development and government relations services.

10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act.[1]

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Registrant proposes to provide strategic counseling, outreach to key stakeholders, message development and government relations services.

11. Prior to the date of registration[2] for this foreign principal has the registrant engaged in any registrable activities, including political activities, for this foreign principal?

Yes ☐ No ☒

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

| Date | Contact | Method | Purpose |
|---|---|---|---|

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12. During the period beginning 60 days prior to the obligation to register[3] to the date of registration for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☐ No ☒

If yes, set forth below in the required detail an account of such monies or things of value.

| Date Received | From Whom | Purpose | Amount/Thing of Value |
|---|---|---|---|

13. During the period beginning 60 days prior to the obligation to register[4] to the date of registration for this foreign principal, has the registrant disbursed or expended monies, or disposed of anything of value other than money, in connection with activity on behalf of the foreign principal or transmitted monies to any such foreign principal?

Yes ☐ No ☒

If yes, set forth below in the required detail an account of such monies or things of value.

| Date | Recipient | Purpose | Amount/Thing of Value |
|---|---|---|---|

1 "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

2,3,4 Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

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## EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

| Date | Printed Name | | Signature |
|---|---|---|---|
| 12/12/2025 | D. E. Wilson, Jr. | Sign | /s/D. E. Wilson, Jr. |
| | | Sign | |
| | | Sign | |
| | | Sign | |

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| Date | Printed Name | Signature |
|---|---|---|
| Sept. 10, 2025 | D. E. Wilson, Jr. | D. E. Wilson, Jr. Asst Secretary |
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**01 November 2025**

**STARK AEROSPACE**
319 Charleigh D Ford Jr Dr,
Columbus, MS 39701

**Via Email to:**
David Alabed dalabed@starkaerospace.com
Amir Geva ageva@iai.co.il;

**RE: Strategic Counsel, Government Relations, Media Relations and Outreach Services to Israel Aerospace Industries Ltd. (IAI)**

Per our recent conversations, GlobalPoint International, is honored to support Israel Aerospace Industries Ltd. (IAI) the ultimate parent company of Stark Aerospace during this pivotal time.

Please except this letter and contract attached as an agreement to work on your behalf.

GlobalPoint International will provide strategic counsel, media relations and outreach to key stakeholders as outlined in the following contract and scope of work to build and strengthen IAI and Stark Aerospace's relationship with the Trump-Vance Administration, Congress and across the US government, while building brand and awareness across the United States through media and outreach.

For your convenience, please find herein a comprehensive agreement and a scope of work.

GlobalPoint International will immediately begin work with the return of the signed contract and receipt of the initial payment.

GlobalPoint International is looking forward to a long and productive relationship with IAI.

Sincerely,

Christopher Harvin
GlobalPoint International | Managing Partner
charvin@globalpoint-strategies.com
Mbl: +1 803.413.3335



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**Standard Contract**

**Stark Aerospace Inc.** ("**Stark**"), a subsidiary to IAI North America (which is a subsidiary of Israel Aerospace Industries Ltd.), with offices at 319 Charleigh D Ford Jr Dr, Columbus, MS 39701, (hereafter "**Client**") affirms acceptance of the terms of engagement outlined by **GP International, LLC, DBA GlobalPoint International,** (hereafter "**GlobalPoint**") a Limited Liability Company registered in the State of Virginia, with offices located at 120 N St Asaph St Alexandria, VA 22314 , hereby enter into this service contract (the "**Contract**") on the following terms:

1. ***Fees:*** This total firm fixed price of the Contract between is:
   - ***(a)*** **US$ 270,000** which covers a monthly fee of US$ 45,000 (the "Monthly Fee") for six (6) months; and
   - ***(b)*** an additional sum of **up to US$ 100,000** for reimbursement of expenses, travel, lodging, per diem, compliance and FARA fees associated with the Foreign Agents Registration Act ("FARA"), etc. for costs incurred by GlobalPoint and paid against submission of receipts as set forth in Clause 8 below.

2. The Monthly Fee will be billed on a monthly basis in the amount of $45,000 (Forty-Five Thousand) USD and will be due on 1st of each month against submission of a proper invoice. The work will begin when the initial Monthly Fee is paid in full.

3. ***Payment Terms:*** Payments will be payable by Client within thirty (30) days of the date on which a proper invoice is received by Customer.

   A late fee of 2% (two percent) of the invoice value will be assessed for each 30 (thirty) day period that payment is delayed beyond the agreed payment terms.

4. ***Services:*** **GlobalPoint** will provide **Client** with strategic counsel, media relations and outreach services starting 01 November 2025 and ending on 30 April 2026 as follows (and as detailed in the attached scope of work):

| Task Area | Timing | Tactics & Accomplishments |
|---|---|---|
| • Strategic Counsel<br>• Media Relations | 01 November 2025 – 30 April 2026 | • Strategic Planning and Counsel<br>• Key Message Development and Talking Points<br>• Media Relations<br>• Media Tracking |



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| Task Area | Timing | Tactics & Accomplishments |
|---|---|---|
| • Strategic Counsel<br>• Outreach to Key Stakeholders and Influencers (Trump-Vance Administration) | 01 November 2025 – 30 April 2026 | • Strategic Planning and Counsel<br>• Key Message Development and Talking Points<br>• Government Relations |
| Compliance, Legal Fees, FARA Registration | Required | Each Six-Month filing period |

*5.* In addition, **GlobalPoint** will provide the **Client** with a monthly report of the activities performed on **Client's** behalf.

*6.* By signing this agreement, **Client** affirms this engagement agreement / contract and the associated fees are duly authorized and lawful in accordance with all United States statutes.

*7.* **Client** certifies that the source of funds will not have originated from a foreign government, entity or organization not disclosed to **GlobalPoint**; or deemed an enemy of the United States; or an individual or government sanctioned or embargoed by the United States or the European Union Government or from illicit sources.

If the **Client** becomes sanctioned by the United States or the European Union or deemed in violation of United States or European law, then this contract will be immediately terminated and all fees for services previously performed shall be paid by the **Client.**

*8.* ***Expenses*. All expenses above $100 (One Hundred) USD must be pre-approved by the Client and billed separately on a monthly basis as described below:**

*(c)* ***General Expenses:*** **GlobalPoint** does not bill our clients for regular in-house copying, postage, faxing, handling or other regular fees unless specifically requested and preapproved by the **Client**.

*(d)* ***Significant Outside Vendors:*** Significant outside vendor expenses such as private newswires for distribution of press releases and statements (e.g.,



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Cision/PRNewswire, NAPS, etc.), video recording and production, advertising, collateral material, website and graphic design, translation, photography and printing, large copying or significant postage, etc. are charged at cost. Should any of these expenses be required, we will consult with you for prior approval in writing.

*(e)* ***Compliance Fees:*** In the process of providing services, it is understood that **GlobalPoint** may be required to make various foreign agent or lobbyist disclosures filings, as appropriate and required by applicable laws. **GlobalPoint** will prepare such filings in a diligent and timely manner. Fees regarding foreign agent or lobbying disclosure filings and legal support specific to foreign agent or lobby disclosure filings will be billed to the **Client** at cost as required.

*(f)* ***Telephone & Network Charge:*** We do not bill for local telephone calls and standard technology expenses on a per-use basis. However, we do bill at cost for international calls charges while overseas; but only if charges are required for travel and preapproved by the **Client**.

*(g)* ***Travel and Meals:*** **Client** shall cover expenses for all travel, lodging, meals and such incidental expenses agreed to between the parties to this agreement. For airline travel time longer than three hours (3) in length, the **Client** shall make reasonable efforts to provide business-class accommodations.

*9.* ***Scope of Services:*** You are free at any time to expand or reduce the scope of work by letting us know what changes you require in writing. In such cases, the fee shall be revised to reflect the new scope of work.

*10.* ***Confidentiality:*** We agree to keep confidential any and all information concerning your business and operation which becomes known to us and which you advise us is to be considered confidential in nature. You agree to keep confidential our recommendations and confidential information regarding various communications about projects in which we are now or may be involved.

*11.* **C*ontracting:*** The parties agree that (i) the relationship between them is that of an independent contractor and nothing in this Agreement is intended to, or should be construed to, create a partnership, agency, joint venture or employment relationship between the **Client** and **GlobalPoint** and/or any of **GlobalPoint's** employees or agents; (ii) neither party has the right or authority to enter into contracts that bind the other party or create obligations on the part of the other party without the prior written authorization of the other party; and (iii) the relationship between the parties is non- exclusive and **GlobalPoint** is free to perform consulting or other services for other persons, entities or institutions. Notwithstanding the foregoing, **GlobalPoint** shall ensure that it does not enter into any relationship with a third party that has or may create a conflict of interest with **Client** and will notify Client of any such conflicts of interest that may arise and follow Client's instructions in such event.

*12.* **GlobalPoint** is not obliged to make its services available except to fulfil its obligations under this agreement and the engagement and appointment of **GlobalPoint** to provide the Services



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under this Agreement does not create any additional obligations on the part of **GlobalPoint** or **Client** to offer or accept any further contract, engagement or services.

*13.* **Client** agrees not to hire any **GlobalPoint** employees or their agents independently for the period of this agreement and twelve months after its completion. The foregoing will not restrict a party from engaging in general solicitations of employment not directed **GlobalPoint's** employees (e.g., through general advertisements, search firms, etc.) or hiring or engaging any employee of **GlobalPoint** responding to such general solicitations without encouragement by **Client**.

*14.* ***Indemnification:*** Since **GlobalPoint** will be acting at **Client's** direction, **Client** agrees to indemnify and hold **GlobalPoint** and its employees harmless with respect to any claims or actions for discovery. You also agree to indemnify and hold us and our employees harmless with respect to any claims or actions for libel, slander, defamation, copyright infringement, idea misappropriation or invasion of rights of privacy arising out of any materials or information supplied by you to us where we have acted in good faith and in accordance with your instructions; it being understood and agreed that this indemnity shall not extend to any claims or actions for discovery, libel, slander, defamation, copyright infringement, idea misappropriation or invasion of rights of privacy where we have acted: (1) contrary to your instructions; (2) otherwise have acted with gross negligence; (3) acted of our own accord; or (4) have not exercised a level of prudence that is to be expected of a firm that is an expert in its field.

*15.* ***Liability:*** In no case shall either party's maximum liability arising out of this agreement, whether based upon warranty, contract, negligence, tort, strict liability or otherwise exceed in the aggregate the fees paid under this agreement. In no event shall either party be liable for: (i) indirect, special, incidental or consequential damages or damages for loss of profits, loss of revenues, loss of opportunities, loss of data, or loss of use damages, arising out of this agreement, deliverables, any statement of work or change order, even if the party has been advised of the possibility of such damages. The foregoing limitations on liability shall not apply to the indemnity obligations of the parties with respect to third party claims.

*16.* ***Conflicts of Laws/Jurisdiction:*** This Agreement shall be governed by and interpreted in accordance with the laws of the State of New York, without regard to its conflicts of laws principles.

*17.* All disputes arising in connection with this Agreement shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with these Rules. The seat and venue of the arbitration shall be in State of New York. The arbitral procedure shall be conducted in the English language. The arbitrators shall be obligated to follow the substantive law of New York and to render their decisions in writing setting forth their full basis and reasoning. The arbitral award shall be final and binding on the Parties.

*18.* Client agrees that regardless of any statute of law to the contrary, any claim or cause of action arising out of or related to this agreement or any of **GlobalPoint's** or **Client's** obligations



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hereunder must be filed within two (2) years after the later of the date (i) such claim or cause of action arose and (ii) the date on which a party became aware of the claim, or such claim shall be forever barred. We expressly disclaim all warranties of any kind, whether expressed or implied, including but not limited to the implied warrantied of merchantability, fitness for a particular purpose and non-infringement. Notwithstanding the foregoing we warrant that we will perform our services in a professional and diligent manner.

19. ***Complete Agreement:*** This Agreement is the complete agreement of the parties and supersedes any previous agreements, whether written or oral, between the parties. No agreement or understanding, oral or written, in any way modifies the terms and conditions set forth herein, unless noted as an addendum to this contract, dated after this contract, and signed by a partner of **GlobalPoint** and an authorized representative of the **Client**.

20. ***Dissemination of Information:*** After **GlobalPoint** has issued material to the news media, stakeholders or to other third parties, its use is no longer under our control. We cannot assure the use of news material by any news organization or other third party. Similarly, we cannot control the form or manner of use by the news media or others of the material, including, but not limited to, the accurate presentation of information supplied by us.

21. The Client acknowledges and agrees that **GlobalPoint** cannot guarantee specific media placement or coverage, including but not limited to placement in any specific media outlet, at any particular time or date. **GlobalPoint** will make reasonable efforts to secure media coverage and stakeholder meetings in accordance with the agreed-upon strategy and scope of work, but the **Client** understands and accepts that the outcome of media and stakeholder outreach efforts is ultimately dependent on various external factors beyond the control of **GlobalPoint**.

22. ***Termination:*** Either party may terminate this agreement without cause upon 60 days prior written notice to the other party. Upon termination the parties will reconcile any outstanding obligations (e.g. payment of all outstanding fees and expenses, performance of any services, etc.). In the event of a breach of this agreement by a party, the non-breaching party may terminate this agreement by 30-day prior written notice an opportunity to cure.

Please sign this letter and return it to the address given below. Please also scan and email an additional copy. Work will start upon our receipt of this letter. Payments may be sent by wire transfer as noted on the attached page.

**GlobalPoint** is looking forward to a long and productive relationship with Israeli Aerospace Industries and are eager to begin working on your behalf.

**On behalf of the GlobalPoint Team**

I have read the above letter and agree and accept the terms and the conditions set forth therein.



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**Signature:** _____

**Date:** 07 November 2025

**Christopher M. Harvin**

**Managing Partner**

**GP International LLC**
**(DBA) GlobalPoint International**

**Signature:** _____

**Date: November 7, 2025**

**Name: Robert D. Maddox**

**Title: Chief Financial Officer**

**Stark Aerospace Inc.**



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## SCOPE OF WORK

**GlobalPoint will support the following Scope of Work for IAI:**

- **Strategic Counsel and Planning**
  GlobalPoint will develop and execute a strategic U.S. government affairs and media engagement strategy designed to elevate IAI's visibility, reputation, and influence.
- **Research and Message Targeting**
  Through targeted conversations, and real-time monitoring of U.S. policy, media, and thought leadership ecosystems,
- **Messaging and Briefing Development**
  Our team will craft message platforms, talking points, backgrounders, and logistics briefs for use by IAI executives in media engagements, congressional meetings, and outreach to the Trump-Vance Administration, U.S. federal agencies, and key influencers across the national security and aerospace sectors that we facilitate.
- **Strategic Content Development**
  We will assist IAI in drafting compelling content for public affairs, stakeholder education, and outreach. This includes executive bios, fact sheets, white papers, message frameworks, briefing books, and related materials for use in stakeholder meetings, events, and media interactions that we arrange.
- **Media Relations**
  GlobalPoint will build and manage a surgical media engagement plan focused on high-value U.S. and Western outlets. We will position IAI as a leading defense and technology partner, securing accurate, high-impact coverage through interviews, background briefings, op-eds, and relationship-building with US media.
- **Opinion Editorials (Op-eds)**
  GlobalPoint will draft and place op-eds authored by IAI executives and influential third-party voices, highlighting IAI's contributions to U.S.-Israel defense cooperation, innovation, and national security.
- **Third-Party Engagement and Coalition Building**
  To broaden IAI's base of support, we will conduct targeted outreach to U.S. think tanks, academic institutions, and policy organizations, as needed.
- **Direct Government Affairs and Advocacy**
  GlobalPoint will facilitate strategic introductions, briefings, and sustained engagement with relevant U.S. government stakeholders including:
  - The White House/National Security Council
  - Key Cabinet departments (Defense, State, Commerce, Treasury, Justice)
  - U.S. Congress (including Senate and House Leadership, Armed Services, Appropriations, Intelligence, Foreign Affairs, and relevant caucuses)
  - The Missile Defense Agency and other national security stakeholders

- **Private Industry Outreach**
  GlobalPoint will assist IAI in strengthening its presence within the U.S. defense, aerospace, and investment sectors.



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- **Speaking Engagements and Industry Conferences**
  Our team will identify and secure strategic speaking opportunities for IAI leadership at high-profile industry events, conferences, and think tank forums.
- **Additional Responsibilities** – The GlobalPoint team will support additional strategic initiatives, as requested by the client and which fits into the overall budget.



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