Received by NSD/FARA Registration Unit 12/01/2022 5:26:24 PM

OMB No. 1124-0006; Expires July 31, 2023

U.S. Department of Justice
Washington, DC 20530

Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .22 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant
Navigators Global LLC

2. Registration Number
7112

3. Primary Address of Registrant
901 7th Street NW, Suite 200, Washington, DC 20001

4. Name of Foreign Principal
Venable LLP on behalf of the Embassy of the State of Qatar

5. Address of Foreign Principal
2555 M St, NW
Washington, DC 20037

6. Country/Region Represented
QATAR

7. Indicate whether the foreign principal is one of the following:

- [x] Government of a foreign country [1]
- [ ] Foreign political party
- [ ] Foreign or domestic organization: If either, check one of the following:
  - [ ] Partnership
  - [ ] Corporation
  - [ ] Association
  - [ ] Committee
  - [ ] Voluntary group
  - [ ] Other *(specify)* _____
- [ ] Individual-State nationality _____

8. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant
Embassy of the State of Qatar

b) Name and title of official with whom registrant engages
Khater Al-Khater, Counselor

1 "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

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9. If the foreign principal is a foreign political party, state:

a) Name and title of official with whom registrant engages

b) Aim, mission or objective of foreign political party

10. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Owned by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Directed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Financed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐

11. Explain fully all items answered "Yes" in Item 10(b).

12. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

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EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date	Printed Name	Signature
12/01/2022	Phil Anderson	/s/Phil Anderson

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Date	Printed Name	Signature
12/1/2022	PHIL ANDERSON	

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OMB No. 1124-0004; Expires July 31, 2023

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov .

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration Number
Navigators Global LLC	7112

3. Name of Foreign Principal

Venable LLP on behalf of the Embassy of the State of Qatar

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. What is the date of the contract or agreement with the foreign principal? 11/21/2022

8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Provide government relations services for Qatar with regard to bilateral issues pertaining to the relationship between Qatar and the United States. Such services may include outreach to the United States Congress and federal government.

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9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Provide government relations services for Qatar with regard to bilateral issues pertaining to the relationship between Qatar and the United States. Such services may include outreach to the United States Congress and federal government.

10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act[1].

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Provide government relations services for Qatar with regard to bilateral issues pertaining to the relationship between Qatar and the United States. Such services may include outreach to the United States Congress and federal government.

11. Prior to the date of registration[2] for this foreign principal has the registrant engaged in any registrable activities, such as political activities, for this foreign principal?

Yes ☐ No ☒

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose

12. During the period beginning 60 days prior to the obligation to register[3] for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☐ No ☒

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value

13. During the period beginning 60 days prior to the obligation to register[4] for this foreign principal, has the registrant disbursed or expended monies in connection with activity on behalf of the foreign principal or transmitted monies to the foreign principal?

Yes ☐ No ☒

If yes, set forth below in the required detail and separately an account of such monies, including monies transmitted, if any.

Date	Recipient	Purpose	Amount

1 "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

2,3,4 Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

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EXECUTION

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Date	Printed Name	Signature
12/01/2022	Phil Anderson	/s/Phil Anderson

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Date	Printed Name	Signature
12/1/2022	PHIL ANDERSON	

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VENABLE LLP

600 MASSACHUSETTS AVE., NW WASHINGTON, DC 20001
T 202.344.4000 F 202.344.8300 www.Venable.com

November 21, 2022

Navigators Global LLC
901 7th Street, NW, Suite 200
Washington, DC 20001
Attn: Philmore B. Anderson
President and Managing Principal

Re: Representation of Embassy of the State of Qatar

Dear Mr. Anderson:

This letter serves to confirm Navigators Global LLC's ("Company") engagement by Venable LLP ("Venable") on behalf of the Embassy of the State of Qatar ("Qatar") to provide government relations consulting services to Qatar beginning on Dec 1, 2022, and to set forth the terms of that engagement. Venable shall act as a third-party payor under the terms of this Agreement, with Qatar as the client of the Company.

Company shall receive $25,000 per month to perform services ("Monthly Payment"). Company will not be paid for any expenses or seek reimbursement for any expenses; the amount specified above is the full amount of Company's monthly compensation. Company's monthly term shall begin on the 1st of each month and continue to the end of the month ("Monthly Term"). Company is expected to receive its Monthly Payment on or before the 5th of each month (after Venable is paid by Qatar). If Company does not receive its Monthly Payment by the 10th of each month, it shall stop work until it receives the Monthly Payment. In the event that no payment is made, Company shall not be entitled to compensation for that Monthly Term and therefore must not undertake work after the 10th if it has not been paid.

Venable shall have no liability or responsibility to make any payments to Company, including payments for any services or work performed by the Company, except as stated in this letter. Company acknowledges and agrees that Venable shall only be required to make payments to the Company if and only if Venable first receives the amount due the Company from Qatar. In other words, Venable will act only as a pass through for purposes of making payments to the Company from funds received by Venable from and expressly designated by Qatar for the Company. Payment of any compensation from Venable to the Company is expressly contingent upon

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Venable having received funds from Qatar for that purpose. In the event that Venable does not receive such funds, no payment will be made to Company. In no event shall Venable have any financial responsibility or obligation to Company beyond paying to Company funds it has received from Qatar for such payment.

Company's services are to be provided for the benefit of Qatar and will consist of government relations strategy and consulting as directed by Qatar. The initial directions from Qatar to Company will be given in writing to Company, with a copy to Venable, in advance of any work—before the beginning of the Monthly Term in which the services are to be performed—and any substantial or material changes in the scope of the services during that Monthly Term will also be reduced to writing and circulated among the parties.

This Agreement shall commence on the date signed and continue until terminated. Upon written notice, the Agreement may be terminated by either party at any time, without cause and without any liability, upon notice being provided. If terminated by Company, Company shall be obligated to provide services for the remainder of the Monthly Term. Company shall be entitled to retain the Monthly Fee for the Monthly Term during which termination occurs.

Company shall comply with all applicable laws and regulations governing this Agreement and the work it performs under this Agreement or any work order. Without limiting the foregoing, such laws shall include the Foreign Agents Registration Act; the applicable gift and ethics rules for the United States House of Representatives, the United States Senate, and officers and employees of the Executive Branch; and chapter 11 of title 18 of the United States Code. Venable shall have no responsibility for the Company's compliance. Company shall be responsible for filing all reports required under the Foreign Agents Registration Act, marking all informational materials with the required legend, and filling all informational materials with the Department of Justice. Company shall submit drafts of its reports related to its representation of Qatar to Venable for review at least 48 hours prior to submission to the Department of Justice and shall provide to Venable the text of the legend it will include on all informational materials for review. Review by Venable does not obligate Venable for Company's compliance; all compliance remains the sole responsibility of Company.

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Except as directed by Qatar, Company understands that it is not authorized by this Agreement to act as a representative, spokesperson, or agent on behalf of Qatar in any meeting or communication with any person, or in any public or private statement, or in communications with the media. This agreement is not intended to establish an employer-employee relationship, or principal-agent relationship, and Company understands that it is not authorized to commit Qatar or Venable to any cost, contract, or other obligations. Company understands that it is not authorized by this Agreement to act as a representative, spokesperson, or agent on behalf of Qatar Airways in any meeting or communication with any person, or in any public or private statement, or in communications with the media.

Company agrees that if Qatar is dissatisfied with any services provided by Company, any dispute will be between Qatar on the one hand and Company on the other hand. If Qatar directs Venable not to make a payment to a Company, Venable will comply with that direction but Qatar shall be responsible for that decision. Company agrees that any claim it has regarding payment or performance of this Agreement is between Company and Qatar and not with Venable.

Company shall indemnify, defend, and hold harmless Venable and Qatar for any claims against or losses or damages, including attorneys' fees, suffered by Venable based on or arising out of the Company's performance of any work under this letter agreement or any work order issued hereunder.

Any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be settled exclusively by arbitration administered by the American Arbitration Association under its Commercial Arbitration Rules, and judgment on the aware rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The place of arbitration shall be Washington, D.C.

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VENABLE LLP

Please confirm your agreement to the terms of Venable's engagement as set forth in this letter by signing below as indicated.

Very truly yours,

Venable LLP

Josh M. Finestone, Senior Policy Advisor

Navigators Global LLC

By: _____
Philmore B. Anderson
President and Managing Principal

Date: 21 November 2022

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