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OMB No. 1124-0004; Expires May 31, 2020

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No.
Beacon Policy Advisors LLC	6658

3. Name of Foreign Principal

Embassy of Japan

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The Embassy of Japan will pay Beacon Policy Advisors LLC a monthly fee of $5,424 for the first month and $5,416 for each successive month, for compensation and customary expenses; additional expenses will be billed monthly. Beacon Policy Advisors LLC agreed to act as an agent of the Embassy as of April 1, 2019. The term of the engagement is April 1, 2019 through March 31, 2020, renewable by written agreement. See attached for the executed agreement.

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8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Beacon Policy Advisors LLC will advise the Embassy of Japan on legislation in the U.S. Congress and actions and policies of the U.S. executive branch and U.S. Government agencies that are of interest to the Embassy.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See response to line 8.

EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B	Name and Title	Signature
April 30, 2019	Stephen A. Myrow Managing Partner	

Footnote: "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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FEDERAL LEGISLATION AND POLICY MATTER AGREEMENT

This agreement summarizes the terms by which Minister and Head of Chancery of the Embassy of Japan (the Embassy), Kenichiro Mukai, representing the Embassy, engages Beacon Policy Advisors LLC (BPA) to act as its policy research consultant and to advise it in connection with the U.S. Congress and the U.S. Government (this matter):

- The Embassy hereby engages BPA to advise it in this matter.
- BPA undertakes to advise the Embassy and perform all of its activities pursuant to this agreement (i) according to the standards set forth in the applicable Rules of Professional Conduct, (ii) in accordance with all applicable laws, rules, and regulations, including the Congressional gifts and ethics rules, and (iii) in a manner that reflects favorably on the reputation and goodwill of the Embassy.
- Unless the law requires the release of confidential information, BPA agrees to keep confidential during the period of engagement and thereafter, all information BPA learns about the Embassy, its staff, and its operations.
- Special terms that relate to this matter.
  - ***Period of engagement.*** The Embassy's engagement of BPA in this matter shall be deemed to have begun on April 1, 2019 and shall terminate on March 31, 2020, renewable by written agreement between the Embassy and BPA. Either party shall have the right to terminate this agreement at any time, without cause, upon thirty (30) calendar days' written notice to the other party.
  - ***Services and reports on activities.*** BPA will provide services as instructed by the Embassy. Services will include advising the Embassy on legislation in the U.S. Congress, and actions and policies of the Executive Branch and U.S. Government agencies, of interest to the Embassy. BPA, will, as appropriate, report to the Embassy on all the activities it conducts pursuant to this agreement.
  - ***FARA registration.*** The Embassy acknowledges that BPA's representation of the Embassy requires BPA to register and report its representation with the Department of Justice pursuant to the Foreign Agents Registration Act ("FARA"). The Embassy further acknowledges that pursuant to BPA's reporting obligations under FARA, BPA will be disclosing this Agreement with the Embassy as well as a description of its activities, all payments made to BPA in connection with this

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representation, and all disbursements made by BPA in connection with this representation which will all be filed with the Department of Justice and made publicly available.

- ***Fees.*** BPA will bill the Embassy $5,424 for the first month and $5,416 for each subsequent month. These fees will include compensation for BPA's ordinary and customary out-of-pocket expenses (principally for local travel, business entertainment, long distance telephone and other communications, postage, document reproduction and other expenses). Any additional expenses (i.e., out-of-town travel) incurred with Embassy approval will be billed monthly and shall be reimbursed promptly upon submission of a monthly statement to the Embassy. The Embassy will pay such bills, to the extent it considers them appropriate and justified, within thirty days of their receipt.

Stephen A. Myrow
Managing Partner
Beacon Policy Advisors LLC

Date: April 8, 2019

Accepted by:

Kenichiro Mukai
Minister and Head of Chancery
for the Embassy of Japan

Date: 4/22/2019

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