Received by NSD/FARA Registration Unit 11/12/2019 8:42:50 AM

OMB No. 1124-0006; Expires May 31, 2020

U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant
Yorktown Solutions, LLC

2. Registration No.
6491

3. Name of Foreign Principal
The Chamber of Commerce and Industry of Serbia

4. Principal Address of Foreign Principal
Resavska 13-15
Belgrade, Serbia 11000

5. Indicate whether your foreign principal is one of the following:

- ☐ Government of a foreign country [1]
- ☐ Foreign political party
- ☑ Foreign or domestic organization: If either, check one of the following:
  - ☐ Partnership
  - ☐ Corporation
  - ☑ Association
  - ☐ Committee
  - ☐ Voluntary group
  - ☐ Other *(specify)* _____
- ☐ Individual-State nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant

b) Name and title of official with whom registrant deals

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals

c) Principal aim

1 "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

Received by NSD/FARA Registration Unit 11/12/2019 8:42:50 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:50 AM

8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

The Chamber of Commerce and Industry of Serbia was established over 160 years ago and is the country's largest association of businesses. The Chamber represents the interests of its members before domestic state institutions in Serbia and promotes their commercial interests abroad. These activities include: helping to draft laws and regulations of significance to Serbia's business community; facilitating commercial engagements; issuing business documents; distributing informational materials; supporting the process of digitalization; and promoting reform of the educational sector.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☑
Owned by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☑
Directed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☑
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☑
Financed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☑
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☑

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

The Chamber of Commerce and Industry of Serbia is funded by its members, which include both private companies and state-owned enterprises. The Chamber is an independent, non-profit, and non-budgetary organization composed of an Assembly, Managing Board, Supervisory Board, and President. These internal institutions are made up of and led by representatives from the Chamber's member-companies. The Chamber's member-companies are business entities that perform registered business activity on the territory of the Republic of Serbia. The Chamber cooperates with the Serbian National Assembly, Government, and other relevant public administration agencies with respect to issues that affect the country's economic development.

EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A	Name and Title	Signature	Sign
November 12, 2019	Daniel Vajdich, President		

Received by NSD/FARA Registration Unit 11/12/2019 8:42:50 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

OMB No. 1124-0004; Expires May 31, 2020

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No.
Yorktown Solutions, LLC	6491

3. Name of Foreign Principal
The Chamber of Commerce and Industry of Serbia

Check Appropriate Box:

4. ☑ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The registrant will provide strategic advisory services for the purposes of promoting greater commercial interaction between the United States and Serbia and fostering engagement between relevant stakeholders in the United States and Serbia who influence issues that affect economic relations between the two countries. These services will include issues management and government affairs, which is expected to involve outreach to U.S. government officials, media, and relevant private sector organizations. The registrant will arrange roadshows, conferences, speaking engagements, interviews and other forms of promotional events and platforms for the Chamber of Commerce and Industry of Serbia in Washington, D.C, New York, San Francisco, Chicago, and other key markets in the United States for the purposes of attracting U.S. foreign direct investment to Serbia, exploring opportunities for Serbian investment in the United States, and fostering expanded engagement between key commercial actors in both countries.

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant will provide strategic advisory services for the purposes of promoting greater commercial interaction between the United States and Serbia and fostering engagement between relevant stakeholders in the United States and Serbia who influence issues that affect economic relations between the two countries. These services will include issues management and government affairs, which is expected to involve outreach to U.S. government officials, media, and relevant private sector organizations. The registrant will arrange roadshows, conferences, speaking engagements, interviews and other forms of promotional events and platforms for the Chamber of Commerce and Industry of Serbia in Washington, D.C, New York, San Francisco, Chicago, and other key markets in the United States for the purposes of attracting U.S. foreign direct investment to Serbia, exploring opportunities for Serbian investment in the United States, and fostering expanded engagement between key commercial actors in both countries.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☑ No ☐

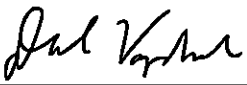
If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The registrant will provide strategic advisory services for the purposes of promoting greater commercial interaction between the United States and Serbia and fostering engagement between relevant stakeholders in the United States and Serbia who influence issues that affect economic relations between the two countries. These services will include issues management and government affairs, which is expected to involve outreach to U.S. government officials, media, and relevant private sector organizations. The registrant will arrange roadshows, conferences, speaking engagements, interviews and other forms of promotional events and platforms for the Chamber of Commerce and Industry of Serbia in Washington, D.C, New York, San Francisco, Chicago, and other key markets in the United States for the purposes of attracting U.S. foreign direct investment to Serbia, exploring opportunities for Serbian investment in the United States, and fostering expanded engagement between key commercial actors in both countries.

EXECUTION

Text

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B	Name and Title	Signature	Sign
November 12, 2019	Daniel Vajdich, President		

Footnote: "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

ПРИВРЕДНА КОМОРА СРБИЈЕ
01 Бр. 2/163
8. XI 2019. 20 год.
11001 БЕОГРАД
ул. Ресавска 13-15
ПОШТАНСКИ ФАХ 639

YORKTOWN
SOLUTIONS

Consulting Agreement

This Consulting Agreement ("Agreement") is made as of the 8th of November 2019 ("Effective Date"), between Serbian Chamber of Commerce ("PKS") at Resavska 13-15, Belgrade, Serbia 11000, and Yorktown Solutions, LLC ("YTS"), a strategic and political risk advisory firm with offices located at 601 Thirteenth Street NW, Suite 900 South, Washington, D.C. 20005.

RECITALS

A. YTS is a consulting firm that provides strategic advisory services.

B. PKS desires to engage the advisory services of YTS, and YTS desires to provide advisory services to PKS upon the terms and conditions below.

NOW, THEREFORE, in consideration of the mutual promises hereinafter contained, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. Advisory Duties. YTS will provide strategic advisory services specific to issues facing PKS and affecting U.S.-Serbian economic relations, including issues management and government affairs, which is expected to include outreach to U.S. government officials and relevant private sector organizations. YTS will arrange roadshows, conferences, speaking engagements, interviews and other forms of promotional events and platforms for PKS and its member-companies in Washington, D.C, New York, San Francisco, Chicago, and other key markets in the United States for the purposes of attracting U.S. foreign direct investment to Serbia, exploring opportunities for Serbian investment in the United States, and fostering expanded engagement between key commercial actors in both countries.

2. Term. YTS's duties under this Agreement shall commence on the Effective Date and shall continue until the 8th of November 2020.

3. Independent Contractor Status. It is understood that YTS is an independent contractor and is not an employee of PKS, and shall not hold itself out to the public as an employee of PKS. PKS will not provide, nor will it be responsible to pay for, any benefits for YTS.

4. Employees of Independent Contractor. YTS may, in its sole discretion, hire as

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

YORKTOWN
SOLUTIONS

many employees, contractors, or other persons as it requires in order to fulfill its obligations under Section 1 of this Agreement. PKS will be advised of the employment or hiring by YTS of such persons. If such persons are employees of YTS, then YTS shall be solely responsible for all necessary insurance and payroll deductions for such persons, including but not limited to, federal, state, and local income taxes, Social Security taxes, unemployment compensation taxes, workers' compensation coverage, and any other fees, charges, or licenses required by law. If such persons are contractors of YTS, then the independent contracting relationship shall be established between such contractor and YTS exclusively, and YTS shall be responsible for directing the duties of such contractor.

5. Business of Independent Contractor. YTS may engage in any other business that it desires and is not required to devote all its energies exclusively for the benefit of PKS.

6. No Solicitation. During the term of this Agreement and for a period of one year after its termination PKS will not for its purposes or on behalf of any other party or any of its affiliates, employ, take away, or attempt to take away any YTS employee or contractor, unless the PKS has received the prior written approval of YTS.

7. Discrimination. No person on the basis of handicap, race, color, religion, sex, sexual orientation, age, or national origin, will be excluded from participating in, or be denied benefits of, or be otherwise subjected to discrimination in the performance of this contract, or in the employment practices of YTS. YTS shall, upon request, show proof of such non-discrimination and shall post in conspicuous places available to all employees and applicants, notices of non-discrimination.

8. Compensation. In complete consideration for the services to be rendered under this Agreement, PKS shall pay YTS $600,000 non-refundable fee ("Fee") for the services associated with strategic advice in the United States and as an allowance for out-of-pocket expenses incurred in the execution of the services. The Fee can through mutual written agreement of the parties be revised based on the communications and increased needs of PKS.

9. Additional Services and Fees. Prior to commencing such services, PKS shall also pay YTS, upon receipt of invoices from YTS, for: (i) the costs of all approved events or production projects, such amounts based on the budgets set forth for such events or projects; (ii) the costs of all approved vendor fees, such amounts based on the mutually-agreed upon estimates set forth for such fees; and (iii) the development, production, and placement of paid advertisements, such amounts based on the mutually-agreed upon estimates set forth for such fees.

601 Thirteenth Street NW, Suite 900 South, Washington, D.C. 20005
(202) 871-3901 info@yorktownsolutions.com

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

YORKTOWN
SOLUTIONS

10. Disclosure and Confidentiality. All non-public information marked as such and given to YTS by PKS will be considered confidential information and shall be maintained as such by YTS until the same becomes known to third parties or the public without release thereof by YTS, or unless YTS is required to disclose such information under applicable law, *provided*, that in such instance, YTS shall notify PKS as promptly as possible of such obligation to release confidential information. YTS shall take all necessary steps to safeguard the confidentiality of such material or information. YTS will give PKS notice as set forth herein before making such disclosure of non-public information. Further, YTS agrees to inform PKS immediately upon receiving reason to believe that persons or entities are seeking to obtain any confidential information from YTS.

11. Governing Law. This Agreement shall be subject to and governed by the laws of the District of Columbia, without regard to the conflict of law provisions thereof. Any dispute regarding the terms of this Agreement shall be brought in district or federal courts located in the District of Columbia.

12. Legal Filings. It is understood that YTS may be required to register under Title 22, Chapter 11 of the United States Code pertaining to the Foreign Agents Registration Act ("FARA") on behalf of PKS and thereafter will be required to file the reports required by FARA, detailing its activities under this Agreement on PKS's behalf. It is further understood that YTS will comply with all Federal statutes, regulations, and ethics rules governing its activities on behalf of PKS with the United States Congress and Federal Executive Branch departments and agencies.

13. Termination of Agreement. Either party may terminate this Agreement without cause for any reason with 30 days prior written notice, and such termination shall not be deemed a breach by the other party. In the case of a material breach by the other party, this Agreement may be terminated immediately. In the event of a termination of this Agreement (whether or not for cause): (i) PKS shall remain liable for all fees, disbursements, and other related charges incurred by YTS and its contractors up to the date of termination, as well as amounts that YTS is obligated to pay to third parties pursuant to non-cancelable agreements YTS has entered into in performance of this Agreement; and (ii) PKS will receive a refund of all fees paid in advance for services that were to be provided after the date of termination.

14. Waiver. The waiver by either party of any covenant, obligation, or breach of this Agreement shall not operate as, or be construed as, a waiver of any other such covenant, obligation, or breach hereof.

601 Thirteenth Street NW, Suite 900 South, Washington, D.C. 20005
(202) 871-3901 info@yorktownsolutions.com

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

YORKTOWN
SOLUTIONS

15. Modification. No change, modification, or waiver of any term of this Agreement shall be valid unless it is in writing and signed by both parties.

16. Entire Agreement. This Agreement constitutes the entire agreement between the parties and supersedes all prior agreements or understandings between PKS and YTS regarding the matters related hereto.

17. Severability. If any terms of this Agreement are held to be invalid or unenforceable as a matter of law the other terms and conditions hereof shall not be affected thereby and shall remain in full force and effect. To this end, the terms and conditions of this Agreement are declared severable.

18. Indemnification. Each party agrees that it will indemnify and hold harmless the other party, its officers, employees, agents, subsidiaries, and affiliates, and the officers, employees, and agents of such affiliates, from and against any and all loses, claims, damages, liabilities, costs or expenses (including reasonable attorney's fees) (collectively, "Claims") incurred which are related to or arise out of or are in connection with any actual or alleged violation or breach of the terms of this Agreement. In the case of any negligent action on the part of YTS, YTS agrees that it will indemnify and hold harmless PKS from any and all Claims arising out of or in connection with such negligence. The obligations in this Section 18 are in addition to any liability which an indemnifying party may otherwise have, and shall be binding upon and inure to the benefit of any successors, assigns, heirs, and personal representatives of the indemnified party.

19. Headings. The headings are inserted for convenience and shall not be considered when interpreting any of the provisions or terms hereof.

20. Signature Authority. Each of the signatories to this Agreement warrant and represent that they have the full legal authority to execute this Agreement and that they are duly authorized to bind the entity on behalf of which they have executed the Agreement.

21. Notices. Whenever notices are required to be given under this agreement, such notices shall be sufficiently given or made if in writing and sent by certified mail, return receipt requested, addressed as follows:

In the case of YTS:
Yorktown Solutions, LLC
601 Thirteenth Street, NW, Suite 900 South
Washington, D.C. 20005

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM

YORKTOWN
SOLUTIONS

In the case of PKS:
Serbian Chamber of Commerce
Attn: Marko Cadez
Resavska 13-15
Belgrade, Serbia 11000

In witness whereof, each of the parties hereto has executed this contract in duplicate originals; one of which is retained by each of the parties

Yorktown Solutions, LLC

By: _____
Daniel P. Vajdich
President
November 8, 2019
(DATE)

Serbian Chamber of Commerce

By: _____
Marko Cadez
President
November 8, 2019
(DATE)

601 Thirteenth Street NW, Suite 900 South, Washington, D.C. 20005
(202) 871-3901 info@yorktownsolutions.com

Received by NSD/FARA Registration Unit 11/12/2019 8:42:42 AM