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U.S. Department of Justice
Washington, DC 20530

OMB No. 1124-0006; Expires May 31, 2020

Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant	2. Registration No.
Finn Partners, Inc	6212

3. Name of Foreign Principal	4. Principal Address of Foreign Principal
Korea International Trade Association	Kita Washington Center LLC 1660 L St NW, #401 Washington, DC 20036

5. Indicate whether your foreign principal is one of the following:

- ☐ Government of a foreign country [1]
- ☐ Foreign political party
- ☒ Foreign or domestic organization: If either, check one of the following:
  - ☐ Partnership
  - ☐ Corporation
  - ☒ Association
  - ☐ Committee
  - ☐ Voluntary group
  - ☐ Other *(specify)* _____
- ☐ Individual-State nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant

b) Name and title of official with whom registrant deals

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals

c) Principal aim

1 "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

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8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

KITA is a Korean business trade association with the objective of advancing the Korean economy through trade. KITA has consolidated its position as a leading business organization dedicated to assisting SMEs in gaining foreign market entry.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☒
Owned by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☒
Directed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☒
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☒
Financed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☒
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

KITA is The KITA (Korea International Trade Association) is a private non-profit trade organization founded in 1946 with 105 traders as its founding members.

It is one of Korea's largest umbrella economic organizations and has more than 70,000 member firms, representing almost the entirety of Korea's international trade community.

EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A	Name and Title	Signature
10/6/17	Robin Crawford, Partner	Robin Crawford

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Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The *Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under* the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No.
Finn Partners, Inc.	6212

3. Name of Foreign Principal
Korea International Trade Association (KITA)

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Finn Partners will research and draft 4 monthly e-newsletters (each 1-2 pages in length) for distribution to a database of recipients developed and provided by KITA.

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8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Finn Partners will research and draft 4 monthly e-newsletters (each 1-2 pages in length) for distribution to a database of recipients developed and provided by KITA.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B	Name and Title	Signature
10/18/17	Robin Crawford, Partner	Robin Crawford

Footnote: "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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PUBLIC RELATIONS SERVICES AGREEMENT

This Public Relations Services Agreement ("Agreement") is entered into and made effective as of September 19, 2017 (the "Effective Date") by and between Finn Partners, Inc., a New York corporation, having a principal place of business at 301 E. 57th Street, NY, NY 10022 ("Agency"/"we"), and KITA Washington Center LLC with offices at 1660 L Street, NW, Suite 401, Washington, DC 20036 ("Client"/"you"). All amounts reflected in this document are in US dollars. The parties hereby agree as follows:

1. SCOPE OF WORK

Agency will provide public relations services (the "Services") in support of Client, as detailed in Exhibit A, which may be updated and supplemented periodically as agreed upon in writing by both Agency and Client.

2. PROFESSIONAL FEES AND BILLING

(a) Client will pay Agency a total project fee of $15,000. The payment schedule is agreed to be as follows:

- $12,000 due at execution of this Agreement
- $3,000 due on December 1, 2017

(b) Services requested by Client that are beyond the scope of this Agreement, will be approved by Client in advance and billed either on an hourly basis or at a set amount agreed to by both Agency and Client. Exhibit B reflects Agency hourly billing rates.

3. EXPENSES

Client agrees to reimburse Agency for all reasonable and necessary expenses incurred and out-of-pocket disbursements made in connection with Agency's performance of Services hereunder. If the need arises for the use of FedEx, UPS or any local travel (taxi, Uber, etc.) on behalf of KITA, these incidentals will be charged directly to you as an additional expense. KITA will be notified before any potential expenses are incurred and you will have the opportunity to approve these expenses. If Agent has any local travel to other states on behalf of KITA, Agent should consult with Client about the plan in advance. Out-of-pocket expenses for the month are billed on or about the 10th of the following month. These invoices will be due 15 days after the invoice date.

4. INDEMNIFICATION

Because of your intimate familiarity with your business and the fact that we serve as your agent, we cannot undertake to verify all the facts supplied to us by you. Because of this, you agree to indemnify, defend and hold harmless us and our subsidiary and affiliated companies, and our and their employees, officers, directors, shareholders, licensees and agents from and against all liabilities, losses, damages or expenses, including reasonable attorneys' fees and costs, which we or such other party may incur as the result of any claim, suit or proceeding brought or threatened arising out of (i) the nature or use of your products or services; (ii) any assertions we may make on your behalf, including assertions about your company, your products or services, or about your competitors and any of their products or services, in any materials we may prepare for you, if the assertions are based on materials, information, representations, reports, data or

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releases supplied to us by or through you, or which you approve; (iii) risks or restrictions which we bring to your attention where you elect to proceed; or (iv) infringement or claims of infringement arising out of our adherence to your instructions.

5. TERM & TERMINATION

This Agreement may be terminated by either party by giving 30 days' prior written notice to the other party. Any unpaid fees and expenses incurred prior to the termination date will be due and payable within 30 days.

KITA WASHINGTON CENTER LLC	FINN PARTNERS, INC.
Signature: [signature]	Signature: Robin Crawford
Name: MinSok Chu	Name: Robin Crawford
Title: President	Title: Partner
Date: September 19, 2017	Date: September 19, 2017

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EXHIBIT A
SCOPE OF WORK

The following provides a scope of work and budget for developing and issuing four monthly Korea International Trade Association (KITA) newsletters through the end of 2017. We look forward to discussing and finalizing the newsletter scope of work with you at your earliest convenience.

2017 Monthly Newsletter

Finn Partners will work with the KITA team to develop an editorial calendar and graphic design template for the monthly newsletter. Our team will research and develop interesting and relevant newsletter content each month for the newsletter. In addition, we will research and recommend a newsletter management platform such as Mail Chimp or Constant Contact for newsletter distribution and management of newsletter database contacts.

Newsletter Layout and Design – $3,000 (one-time fee)

- Finn Partners will develop newsletter brand standards that include: fonts, graphic design, colors, fonts and layout template
- Create customized logos and images for use in the newsletter
- Secure rights for images (approximately $500 of this total cost)
- The budget includes two (2) design revisions - additional revisions will incur hourly fees as noted below

Monthly Newsletter - $12,000 ($3,000 per month)

- Included in this cost:
    - Content creation – $2,500 per month (two (2) revisions on each article, additional edits or revisions will incur hourly fees as noted below)
    - Newsletter distribution - $250 per month
    - Contact database management – $150 per month
    - Newsletter management platform subscription – $100 per month

Total Cost - $15,000

Proposed Newsletter Editorial Calendar

September – Short background of the KORUS FTA and its benefits

October – How KORUS strengthens the Korea-U.S. Alliance

November - KORUS FTA spurred increased Korean FDI

December – The year in Review for Korea-U.S. Trade

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Newsletter Development Timing and Activities

Each monthly newsletter will be a collaborative effort between KITA and Finn Partners. Following are roles for each partner in the newsletter development process. We also have provided a sample timeline that ensures timely delivery of information and ample time for review and approval of content in each issue.

Activity	Owner	Timing
Discuss and confirm upcoming month's newsletter topic KITA	Finn Partners	Week 1
Research and draft newsletter content and forward to KITA for review along with suggested images for newsletter Development of one original article per month on a topic agreed upon with KITA	Finn Partners	Week 1
Review and approve newsletter draft content	KITA	Week 2
Provide news articles to include in newsletter	KITA	Week 2
Provide new database contacts to Finn Partners for inclusion in newsletter distribution platform	KITA	Week 2
Layout approved newsletter content and images in distribution platform and forward to KITA for final review and approval	Finn Partners	Week 3
Review and approve final newsletter text and layout	KITA	Week 3
Final edits/changes to newsletter	Finn Partners	Week 3
Distribute newsletter	Finn Partners	Week 3
Gather newsletter metrics	Finn Partners	Week 4
Update newsletter database as needed	Finn Partners	Ongoing

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Exhibit B
Billing Rates

Founding Partner	$500
Senior Managing Partner	450
Managing Partner	425
Senior Partner	385
Partner	375
Vice President	290
Associate Vice President	250
Account Supervisor	225
Senior Account Executive	200
Account Executive	165
Asst. Account Executive	140
Partner in Training	110

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