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OMB No. 1124-0004; Expires July 31, 2023

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov .

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration Number
Hecht, Latham, Spencer & Associates, Inc.	5451

3. Name of Foreign Principal
Government of Japan

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. What is the date of the contract or agreement with the foreign principal? 04/01/2022

8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Under the Agreement to Provide Lobbying and Consulting Services, the registrant will provide advice to, and representation of, the foreign principal on government relations and general diplomatic representation on legislation and activities of the U.S. Congress, and actions and policies of the Executive Branch and related agencies, that may affect or relate to the interests of the foreign principal.

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9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Contract Renewal of an Agreement to provide Lobbying and Consulting Services for a foreign principal for the period of April 1, 2022 through March 31, 2023.

10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act[1].

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

See Appendix for Response

11. Prior to the date of registration[2] for this foreign principal has the registrant engaged in any registrable activities, such as political activities, for this foreign principal?

Yes ☐ No ☐ N/A - This statement is filed to update the registrant's agreement/contract with the foreign principal.

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose

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12. During the period beginning 60 days prior to the obligation to register[3] for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☐ No ☐ N/A - This statement is filed to update the registrant's agreement/contract with the foreign principal.

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value

13. During the period beginning 60 days prior to the obligation to register[4] for this foreign principal, has the registrant disbursed or expended monies in connection with activity on behalf of the foreign principal or transmitted monies to the foreign principal?

Yes ☐ No ☐ N/A - This statement is filed to update the registrant's agreement/contract with the foreign principal.

If yes, set forth below in the required detail and separately an account of such monies, including monies transmitted, if any.

Date	Recipient	Purpose	Amount

1 "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

2,3,4 Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

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EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date	Printed Name	Signature
05/11/2022	Timothy P. Hecht	/s/Timothy P. Hecht

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Date	Printed Name	Signature[1]
05.04.2022	Timothy P. Hecht	

[1] This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

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Appendix
Response to Item 10

Item 10: Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act. If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

During the term of the contract, political activities on behalf of the foreign principal may include lobbying, government relations, and general diplomatic representation, on current or proposed legislation, policies, treaties, international trade agreements and policy, and related activities of the U.S. Congress and U.S. Government agencies, that may affect or relate to the interests of the foreign principal, the bilateral U.S.-Japan/Japan-U.S. relations, and/or Japanese nationals, including corporations. These activities may include communications, meetings, and dissemination of informational materials with members of the U.S. House of Representatives, the U.S. Senate, congressional staff, and other government officials.

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AGREEMENT TO PROVIDE LOBBYING AND CONSULTING SERVICES

This agreement summarizes the terms by which Minister and Head of Chancery of the Embassy of Japan (Embassy), Koichi Ai, on behalf of the Embassy, engages Hecht, Latham, Spencer & Associates, Inc. (HLSA), of 525 Ninth Street, NW, Suite 800, Washington, DC 20004, for lobbying and consulting services in connection with legislation and federal government policy matters of possible interest to the Embassy (this matter):

- ***Period of engagement.*** The Embassy's engagement of HLSA in this matter shall be deemed to have begun on April 1, 2022, and shall terminate on March 31, 2023, renewable by written agreement between the Embassy and HLSA. During this period, or at any time thereafter, either the Embassy or HLSA may terminate this engagement upon 30 days' written notice.

- ***Fees.*** The Embassy agrees to pay HLSA $14,337 for April, 2022 and $14,333 per month for the remaining eleven (11) months for all services performed pursuant to this agreement. Upon prior notice to, and approval by, the Embassy, extraordinary expenditures undertaken by HLSA in connection with its services pursuant to this agreement will be reimbursed by the Embassy. HLSA will bill the Embassy on a monthly basis, and the Embassy agrees to pay such bills within thirty days of their receipt. In the event that either the Embassy or HLSA concludes that the volume of the work involved has changed significantly, and that such change is likely to endure for several months, it may recommend that the fee amount be reconsidered to reflect such change in volume. Under such circumstances, the party receiving such a request will consider it in good faith and determine whether a change is warranted.

- ***Services and reports on activities.*** HLSA will provide services as instructed by the Embassy. Services will include advising the Embassy on legislation in the U.S. Congress, and actions and policies of the Executive Branch and U.S. Government agencies, of interest to the Embassy. HLSA will provide the Embassy with a substantive, confidential monthly report in writing on specific activities it conducts pursuant to this agreement.

Timothy P. Hecht
President
Hecht, Latham, Spencer & Associates, Inc.

Date: April 26, 2022

Accepted by:

Koichi Ai
Minister and Head of Chancery
Embassy of Japan

Date: April 26, 2022

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