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AGREEMENT TO PROVIDE LOBBYING AND CONSULTING SERVICES

This agreement summarizes the terms by which Minister and Head of Chancery of the Embassy of Japan (Embassy), Takuya Sasayama, on behalf of the Embassy, engages Hecht, Latham, Spencer & Associates, Inc. (HLSA), of 499 South Capitol Street, SW, Washington, DC 20003, for lobbying and consulting services in connection with legislation and federal government policy matters of possible interest to the Embassy of Japan (this matter):

- ***Period of engagement.*** The Embassy's engagement of HLSA in this matter shall be deemed to have begun on April 1, 2017, and shall terminate on March 31, 2018, renewable by written agreement between the Embassy and HLSA. During this period, or at any time thereafter, either the Embassy or HLSA may terminate this engagement upon 30 days' written notice.

- ***Fees.*** The Embassy agrees to pay HLSA $16,000 per month for all services performed pursuant to this agreement. Upon prior notice to, and approval by, the Embassy, extraordinary expenditures undertaken by HLSA in connection with its services pursuant to this agreement will be reimbursed by the Embassy. HLSA will bill the Embassy on a monthly basis, and the Embassy agrees to pay such bills within thirty days of their receipt. In the event that either the Embassy or HLSA concludes that the volume of the work involved has changed significantly, and that such change is likely to endure for several months, it may recommend that the fee amount be reconsidered to reflect such change in volume. Under such circumstances, the party receiving such a request will consider it in good faith and determine whether a change is warranted.

- ***Reports on Activities.*** HLSA agrees to provide the Embassy with a substantive, confidential monthly report, in writing or orally, on the specific activities it conducts pursuant to this agreement.

Timothy P. Hecht
President
Hecht, Latham, Spencer & Associates, Inc.

Date: April 3, 2017

Accepted by:

Takuya Sasayama
Minister and Head of Chancery
Embassy of Japan

Date: April 3, 2017

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