U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant: Jefferson Waterman International
1341 G. Street, NW, Suite 1100
Washington, DC 20005

2. Registration No.: 4990

3. Name of foreign principal: The Government of Jamaica

4. Principal address of foreign principal: Kingston, Jamaica

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☐ Voluntary group

☐ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.
H.E. Richard L. Bernal, Ambassador to the United States

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

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N/A

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
2/1/95	Carolyn M. Cuppernull Chief Admin. Officer The Jefferson Group	Carolyn M Cuppernull

*U.S. Government Printing Office: 1993 — 342-487/72127

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Nov. 30, 1993

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Jefferson Waterman International	The Government of Jamaica

Check Appropriate Boxes:

1. [X] The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.

2. [ ] There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. [ ] The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The Registrant will advise the above-named Foreign Principal on legal, economic, political, and commercial matters as they affect the Government of Jamaica's relationship with the United States. In addition, the Registrant will consult from time to time with officials of the Government of the United States, including Members of Congress, on issues and potential legislation, which in the judgement of the Registrant, will be conducive to maintaining and strengthening the bonds of mutual trust and friendship that presently exist between the Government of the United States and the Foreign Principal..

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See #4.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The Registrant will attempt to persuade the officials of the U.S. Government, including Members of Congress, to work toward strengthening relations between the United States and the Foreign Principal, in general, and to pursue legislative goals specifically designed to promote greater ties between Jamaica and the United States in the area of commerce and economic development. Registrant will also communicate, as appropirate, with representatives of the media and private groups to stimulate greater understanding and awareness of developments in Jamaica and U.S./Jamaican relations.

Date of Exhibit B	Name and Title	Signature
2/1/95	Carolyn M. Cuppernull Chief Administrative Officer The Jefferson Group	Carolyn M Cuppernull

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

*U.S. GPO: 1992-312-332/61638

RETAINER AGREEMENT

THIS AGREEMENT is made between the Government of Jamaica (the "Government") and the firm of The Washington International Group ("The Firm"), located at 815 Connecticut Avenue, N.W., Suite 800, Washington, D.C., 20006.

I. The Firm, as an essential component of this Agreement, shall retain the services of George A. Dalley, a Partner in the law firm of Holland and Knight, as Senior Consultant to The Firm for the term of the contract. In the view of the Government of Jamaica, the contribution of George A. Dalley is critical to the successful performance of the contract, and his participation as a Subcontractor to The Firm must be substantial and sufficient, amounting to fifty percent of the work to be performed under this contract, to meet the requirements of the Government.

II. The Firm and its Senior Consultant, working with the Embassy of the Government of Jamaica in the United States (the "Embassy of Jamaica"), shall, on an equal basis, render government relations and legislative advice and services to assist the Government in promoting and furthering the mutually beneficial trade and aid relationship existing between Jamaica and the United States and, in general, providing public relations advice and services along with such other appropriate assistance as will serve to achieve these purposes. The advice and services provided by The Firm and The Firm's Senior Consultant must include, but not be limited to, working with the Embassy of Jamaica in:

1) making a persuasive case before the United States Federal Government and the United States Congress for maintaining and increasing the amount of United States development, security, anti-narcotics, and food assistance to Jamaica, and improving the terms and conditions of such aid progressively;

2) securing a meaningful response to the alleviation of Jamaica's bilateral official debt obligation to the United States;

3) educating United States government officials and policymakers concerning the impact of the multilateral debt burden upon the economy of Jamaica and persuading them toward U.S. leadership in addressing the problem in a manner that can contribute to alleviation of that debt burden;

4) monitoring and advising the Government regarding

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the interrelationship between the policies of the United States Government and the multilateral financial and development institutions;

5) making United States government officials and policymakers fully aware of the economic reforms implemented to improve the bilateral trade relationship and securing their commitment to make Jamaica the primary beneficiary of the Enterprise for the Americas Initiative through further debt relief and continuing U.S. commitment to the funding of the Multilateral Investment Fund ("MIF");

6) lobbying the United States Government to extend parity of access to the United States market as between Jamaica and Mexico, the United States' partner under the North American Free Trade Agreement ("NAFTA"), through agreement to afford "Caribbean parity" to Caribbean Basin Initiative ("CBI") eligible nations or to grant accession to the NAFTA to eligible CBI trading partners such as Jamaica;

7) actively advising the Government of approaches to the U.S. Treasury and to the Government of the Commonwealth of Puerto Rico to liberalise the regulations governing Section 936 financing in the Caribbean and to contribute to the creation of viable investment guarantee mechanisms to enable increased financing using Section 936 funds in Jamaica; and

8) in general, in providing such other appropriate advice, support, and assistance as will serve to achieve the abovementioned purposes.

The Firm and its Senior Consultant agree to undertake all such work, advice, and services as required in pursuit of these enumerated goals, under the supervision and direction of the Ambassador of Jamaica to the United States.

III. The Firm and its Senior Consultant shall assist in introducing officials of the new Clinton Administration, especially those in the Office of the U.S. Trade Representative, the U.S. Department of the Treasury, the U.S. Department of Commerce, the Overseas Private Investment Corporation, and the U.S. Ex-Im Bank to the economic reforms and the new enhanced and liberalised trade regime in Jamaica. The Firm and its Senior Consultant will build working relationships between the relevant United States government officials and policymakers and the Ambassador and staff of the Embassy of Jamaica.

IV. The Firm and its Senior Consultant, for each task undertaken upon the request of the Government or the Embassy of Jamaica, will develop and promptly provide the Ambassador of Jamaica to the United States a work plan in order to ensure that the Firm's activities are consistent with, and supportive of, the policies and activities of the Government. Upon request by the Government or the Embassy of Jamaica, the Firm and its Senior Consultant shall submit a progress report on any task that it undertakes no later that 15 days after such a request has been made. Requests other than those from the Government or the Embassy of Jamaica concerning matters within the scope of this contract or material derived from action taken pursuant to this contract must be communicated to the Ambassador of Jamaica to the United States before being addressed by The Firm or its Senior Consultant.

V. In carrying out the above operations, The Firm, in consultation with the Ambassador of Jamaica to the United States, will utilise its personnel, its Senior Consultant, independent consultants, and additional subcontractors, in a manner that devotes the best available resources to each of the tasks assigned to it and that will best assure the accomplishment of the above stated objectives, consistent with the policies and operating procedures of the Government. The Firm shall retain subcontractors in addition to Mr. George A. Dalley only for the purpose of performing specialised services which The Firm or its Senior Consultant do not have the capacity to perform.

VI. The Firm warrants the due performance of all its obligations under the Agreement, whether such obligations are performed by The Firm itself or by its Senior Consultant or other servants or agents.

VII. The Government will pay The Firm, in United States currency, a fee of Three Hundred and Twenty Thousand Dollars ($320,000.00) for the period of one year. Upon the signing of this agreement, One Hundred and twenty Thousand Dollars ($120,000.00) will be paid to The Firm. The balance will be paid to The Firm in four instalments of Fifty Thousand Dollars ($50,000.00), each payable the 15th of May, the 15th of August, the 15th of October, 1994, and the 15th of January, 1995. If the Government requests additional services beyond the scope of work described above, The Firm and the Government may negotiate increased levels of compensation appropriate to the work requested.

VIII. This Agreement will become effective February 15, 1994 and will terminate one year from the date it becomes effective on February 14, 1995. It may be renewed by mutual agreement.

IX. In connection with their representation of the interests of the Government of Jamaica, it is understood that The Firm and its Senior Consultant will be required under United

States law to register its representation of the interests of the Government of Jamaica with the United States Government and that The Firm and its Senior Consultant will comply with the requirements of the United States law in this connection.

X. This Agreement shall be governed by the Laws of Jamaica.

IN WITNESS THEREOF, the parties have caused this agreement to be executed by their duly authorised representatives on the dates written below.

Government of Jamaica

By: Richard L. Bernal

Richard L. Bernal
Ambassador of Jamaica
to the United States

Date: _____

The Washington International Group

By: _____

John Bircher
President
The Washington International Group

Date: _____