U.S. Department of Justic
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Holland & Knight
400 N. Ashley, Suite 2300
Tampa, FL 33602

2. Registration No.
3718

3. Name of foreign principal
Government of Jamaica (JAMPRO)

4. Principal address of foreign principal
35 Trafalgar Road
Kingston 10, Jamaica

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership
☐ Committee
☐ Corporation
☐ Voluntary group
☐ Association
☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.
JAMPRO
b) Name and title of official with whom registrant deals.
Derryck E. Cox
Senior Trade Representative

7. If the foreign principal is a foreign political party, state: N/A.

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party, N/A.

a) State the nature of the business or activity of this foreign principal

b) *Is this foreign principal*

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it. N/A.

Date of Exhibit A	Name and Title	Signature
March 16 1989	Dickson R. Loos Partner	Dick R. Loos

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
HOLLAND & KNIGHT	Government of Jamaica

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. ☒ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

As stated in item 11 of Form DRM-154, JAMPRO is the successor to the Jamaica National Export Corporation ("JNEC"). As such, JAMPRO has ratified the agreement originally entered into between registrant and JNEC on March 22, 1985. Attached is a copy of this agreement as submitted with registrant's initial registration in 1985. The agreement therefore provides that Holland & Knight will monitor and report on matters of interest to JAMPRO in the areas of international trade and customs. In addition, Holland & Knight will represent JAMPRO in various matters as they arise.

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SECURITY SECTION

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See answers to items 2 and 4 above.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
March 16, 1989	Dickson R. Loos Partner	Dickson R. Loos

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

LAW OFFICES

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888 SEVENTEENTH STREET, N. W.
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H&K MIA
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TELEX 52-2233-MIAMI

March 22, 1985

RECEIVED
CRIMINAL DIVISION
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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

The Hon. Errol James
Trade Commissioner for Jamaica
Jamaica Trade Commission
25 S.E. 2nd Avenue
845 Ingraham Building
Miami, Florida 33131

Dear Mr. James:

I am pleased to confirm our proposal to represent the Jamaica Trade Commission on international trade and customs matters, with particular emphasis on the Jamaican textile industry. Holland & Knight is uniquely qualified to represent the Jamaica Trade Commission in these matters given our strong ties to the Caribbean and broad experience in these areas. Our office in Washington, D.C., maintains very close relationships with the United States Government agencies and departments responsible for administering the U. S. trade laws which will prove invaluable in this representation.

Regarding fees, Holland & Knight proposes a two-tier structure to maximize our productivity and minimize costs to the Jamaica Trade Commission. As more fully explained below, we propose that the first tier of the structure be a monthly retainer for which Holland & Knight would provide a broad range of regular, on-going services and consultation. The second tier would consist of specific major projects, undertaken at the specific request and direction of the Jamaica Trade Commission.

MONTHLY RETAINER

Recognizing that much of the assistance needed by the Jamaica Trade Commission is in the area of monitoring and advising on trade matters before the International Trade Commission ("ITC"), the Department of Commerce, the Office of U. S. Trade Representative ("USTR"), and the U. S. Customs Service, rather than actively participating as a party in these matters, we propose to provide certain monitoring and reporting services at a modest monthly retainer plus out-of-pocket costs incurred in providing the services described. It is anticipated that these services would satisfy the routine needs for advice and counsel on these matters. Included in this retainer would be the following services:

(1) Advice and counsel on existing and proposed U. S. Customs regulations.
(2) Attending and reporting on meetings and hearings before the ITC, Commerce, USTR and the Customs Service relevant to Jamaican interests, and in particular Jamaican textile interests.
(3) Monitoring and reporting on activities under the GATT and the MFA.
(4) Monitoring and reporting on import, export and customs legislation before the U. S. Congress relevant to Jamaican interests.
(5) Arranging meetings with appropriate government representatives.
(6) Telephone consultation and advice regarding the above matters.
(7) Preparation of a monthly newsletter on recent developments, including import/export data relied upon by the U. S. government in formulating policy positions.

We propose a monthly retainer of $1,000.00 per month for the remainder of 1985 with the agreement that the amount of the retainer would be reviewed at the end of the year and revised as appropriate. The monthly retainer payment shall be paid, in advance, at the beginning of each month.

SPECIAL PROJECTS

In addition to the foregoing, we would undertake representation on special projects at your specific request and direction. Such matters could include, for example, defense of

countervailing duty or escape clause actions before the ITC, or litigation over classification or valuation with the U. S. Customs Service. These matters would reflect those extraordinary circumstances, above and beyond the normal, routine counseling services contemplated by the monthly retainer.

Services for such special projects would be provided at firm standard hourly rates plus out-of-pocket costs. All fee arrangements would be fully discussed prior to initiation of services.

We are excited about the prospects of this relationship and about the upcoming meetings to discuss your specific objectives.

Very truly yours,

HOLLAND & KNIGHT

W. Reeder Glass

WRG/kft

Accepted By:

Errol D. James
Trade Commissioner
Jamaica Trade Commission

cc: Peter King
Derryck Cox