U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003
Approval Expires Oct. 31, 1983

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Holland & Knight
600 North Florida Avenue
Tampa, Florida 33602

2. Registration No.
3718

3. Name of foreign principal
Jamaica

4. Principal address of foreign principal
Jamaica National Export Corporation
8 Waterloo Road
Kingston 10, Jamaica

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☐ Voluntary group

☐ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Jamaica National Export Corporation

b) Name and title of official with whom registrant deals.
Peter King, Chief Executive, Jamaica National Export Corporation

7. If the foreign principal is a foreign political party, state: N/A

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party, N/A

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

N/A

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)* N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it. N/A

Date of Exhibit A	Name and Title	Signature
July 22, 1985	Mac S. Dunaway Director, Holland & Knight	Mac S. Dunaway

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Oct. 31, 1983

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Holland & Knight	Jamaica National Export Corporation

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. XX There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The agreement set forth in Exhibit B is self explanatory. Holland & Knight will monitor and report on matters of interest to the JNEC in the area of international trade and customs. In addition, Holland & Knight will represent the JNEC in various matters as they arise, such as the Section 22 proceeding before the United States Department of Agriculture and the issue of restrictions on textile trade.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See answers to Items 2 and 4 above.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☐ NoXX

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

XX

NO.

Date of Exhibit B	Name and Title	Signature
July 22, 1985	Mac S. Dunaway Director, Holland & Knight	Mac S. Dunaway

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

LAW OFFICES

HOLLAND & KNIGHT

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110 EAST BROWARD BLVD.
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888 SEVENTEENTH STREET, N. W.
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(202) 955-5550

CABLE ADDRESS
HND KNIGHT TPA
H&K MIA
TELEX 5-2630-TAMPA
TELEX 52-2233-MIAMI

March 22, 1985

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APR 1985
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

The Hon. Errol James
Trade Commissioner for Jamaica
Jamaica Trade Commission
25 S.E. 2nd Avenue
845 Ingraham Building
Miami, Florida 33131

Dear Mr. James:

I am pleased to confirm our proposal to represent the Jamaica Trade Commission on international trade and customs matters, with particular emphasis on the Jamaican textile industry. Holland & Knight is uniquely qualified to represent the Jamaica Trade Commission in these matters given our strong ties to the Caribbean and broad experience in these areas. Our office in Washington, D.C., maintains very close relationships with the United States Government agencies and departments responsible for administering the U. S. trade laws which will prove invaluable in this representation.

Regarding fees, Holland & Knight proposes a two-tier structure to maximize our productivity and minimize costs to the Jamaica Trade Commission. As more fully explained below, we propose that the first tier of the structure be a monthly retainer for which Holland & Knight would provide a broad range of regular, on-going services and consultation. The second tier would consist of specific major projects, undertaken at the specific request and direction of the Jamaica Trade Commission.

MONTHLY RETAINER

Recognizing that much of the assistance needed by the Jamaica Trade Commission is in the area of monitoring and advising on trade matters before the International Trade Commission ("ITC"), the Department of Commerce, the Office of U. S. Trade Representative ("USTR"), and the U. S. Customs Service, rather than actively participating as a party in these matters, we propose to provide certain monitoring and reporting services at a modest monthly retainer plus out-of-pocket costs incurred in providing the services described. It is anticipated that these services would satisfy the routine needs for advice and counsel on these matters. Included in this retainer would be the following services:

(1) Advice and counsel on existing and proposed U. S. Customs regulations.
(2) Attending and reporting on meetings and hearings before the ITC, Commerce, USTR and the Customs Service relevant to Jamaican interests, and in particular Jamaican textile interests.
(3) Monitoring and reporting on activities under the GATT and the MFA.
(4) Monitoring and reporting on import, export and customs legislation before the U. S. Congress relevant to Jamaican interests.
(5) Arranging meetings with appropriate government representatives.
(6) Telephone consultation and advice regarding the above matters.
(7) Preparation of a monthly newsletter on recent developments, including import/export data relied upon by the U. S. government in formulating policy positions.

We propose a monthly retainer of $1,000.00 per month for the remainder of 1985 with the agreement that the amount of the retainer would be reviewed at the end of the year and revised as appropriate. The monthly retainer payment shall be paid, in advance, at the beginning of each month.

SPECIAL PROJECTS

In addition to the foregoing, we would undertake representation on special projects at your specific request and direction. Such matters could include, for example, defense of

countervailing duty or escape clause actions before the ITC, or litigation over classification or valuation with the U. S. Customs Service. These matters would reflect those extraordinary circumstances, above and beyond the normal, routine counseling services contemplated by the monthly retainer.

Services for such special projects would be provided at firm standard hourly rates plus out-of-pocket costs. All fee arrangements would be fully discussed prior to initiation of services.

We are excited about the prospects of this relationship and about the upcoming meetings to discuss your specific objectives.

Very truly yours,

HOLLAND & KNIGHT

W. Reeder Glass

WRG/kft

Accepted By:

Errol D. James
Trade Commissioner
Jamaica Trade Commission

cc: Peter King
Derryck Cox

JAMAICA TRADE COMMISSION

Head Office: JAMAICA NATIONAL EXPORT CORPORATION
8 WATERLOO ROAD
KINGSTON 10
JAMAICA
Telex: 2124

Please Reply to: THE TRADE COMMISSIONER
JAMAICA TRADE COMMISSION
842 INGRAHAM BUILDING
25 S.E. 2ND AVENUE
MIAMI, FLORIDA 33131
Telephone: 305-374-8431
Telex: 51-9532

March 29, 1985

Mr. W. Reeder Glass
Holland & Knight
1200 Brickell Avenue
Miami, Florida 33101

Dear Mr. Glass:

Enclosed is cheque in the amount of $6,000.00 representing prepayment of retainer for six months.

Very truly yours,

Errol D. James
Trade Commissioner

EDJ:jh
Encl.