U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Pursuant to the Foreign Agents Registration Act of 1938, as amended

OMB NO. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement supplemental statement, exhibit, amendment, copy of information materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such documents, other than information materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant

Piper Rudnick LLP
1200 19th Street, NW
Washington, D.C. 20036-2412

2. Registration No. 3712

3. Name of foreign principal

Government of State of Mexico

4. Principal address of foreign principal

Lic. Carlos Rello
c/o Continental Outsourcing SA de CV
Iglesia 2E - 1205/1206
Tizapan, Del. Alvaro Obregon
Mexico, DF 01090
Mexico

5. Indicate whether your foreign principal is one of the following:

☒ Foreign government

☐ Foreign political party

☐ Foreign or domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☐ Voluntary group

☐ Association ☐ Other *(specify)*

☐ Individual-State nationality

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Government of State of Mexico

b) Name and title of official with whom registrant deals. Lic. Carlos Rello

7. If the foreign principal is a foreign political party, state:

a) Principal address.

b) Name and title of official with whom registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal	Yes ☐	No ☐
Owned by a foreign government, foreign political party, or other foreign principal	Yes ☐	No ☐
Directed by a foreign government, foreign political party, or other foreign principal	Yes ☐	No ☐
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☐	No ☐
Financed by a foreign government, foreign political party, or other foreign principal	Yes ☐	No ☐
Subsidized by a foreign government, foreign political party, or other foreign principal	Yes ☐	No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
12/16/03	Jeffrey F. Liss, Chief Operating Officer	

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Pursuant to the Foreign Agents Registration Act of 1938, as amended

OMB NO. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement supplemental statement, exhibit, amendment, copy of information materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such documents, other than information materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No. 3712
Piper Rudnick LLP	
3. Name of foreign principal	
Government of State of Mexico	

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Check Appropriate Boxes

4. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☒ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The attached correspondence describes the nature of the services to be performed for the foreign principal. Although the letter is dated February 6, 2003, the work only began recently when the arrangement was finalized. The agreement is for four months of work at $25,000 per month for a total of $100,000.

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Please see the attached correspondence.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The Registrant will provide strategic advice and counsel to the foreign principal. The Registrant's activities may also include inquiries on behalf of the foreign principal with members of the Legislative and Executive Branch. The Registrant will not speak on behalf of the foreign principal to the executive and legislative branches of the United States Government except with the foreign principal's authorization.

Date of Exhibit B	Name and Title	Signature
12/16/03	Jeffrey F. Liss, Chief Operating Officer	

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interest, policies, or relations of a government of a foreign country or a foreign political party.

Piper Rudnick

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February 6, 2003

The Honorable Arturo Montiel Rojas
Governor of the State of Mexico

Dear Governor Montiel:

I am writing at the suggestion of Ambassador Jorge Montano to suggest ways in which this firm, Piper Rudnick, could assist you in promoting the State of Mexico in the United States. On behalf of the Firm, I am grateful to you for considering our suggestions. We have a great deal of experience in this type of project, and working with clients in Mexico.

This is an appropriate time to embark on a campaign of this type. The ties between the United States and Mexico are growing every day, and the Mexican-American community, which you should begin to interact with in key U.S. cities, is the largest component of the Hispanic American community, who now comprise the largest minority group in the Nation. Just yesterday, for example, the State of California announced that its own census reveals that just over fifty percent of children born in the State have Hispanic last names. As the 2004 presidential elections approach, and with the growing importance of this community in all aspects of American life, U.S. politicians, businesses, opinion leaders, and policy-makers at all levels of government will welcome you as a spokesman for the State of Mexico and the opportunity to learn more about the State.

This firm, which is one of the leading law and political firms in the United States, is highly experienced and well equipped in a number of areas that will help you to accomplish your economic development objectives. With over nine hundred and twenty five attorneys in some of the country's major cities, we count among our clients the leading investment banking firms in the United States, many of this Nation's leading corporations, real estate developers, and a number of trade associations in various industrial sectors including hotels, the entertainment industry, and sports.

We believe highly in the overlap between politics and business, and the need in representing a client on these issues to develop a message which combines its strengths in both of these areas. Our firm emphasizes our own expertise and contacts in law, politics, and

business, and the benefits of bringing all of these areas to bear in promoting a client. Among our partners are two former majority leaders of the United States Congress, George Mitchell, who led the Senate for six years, Dick Armey, who led the House of Representatives for the past eight years, and former Michigan Governor Jim Blanchard, who also served as U.S. Ambassador to Canada. Within the firm we have a number of former officials from various U.S. Executive Branch agencies, the Congress, and business.

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By way of background, we have represented a number of foreign governments in major economic development and promotion projects over the years, and have also assisted various U.S. governors in setting up trade promotion activities outside of the U.S. Our broad ranging practice is National in scope and puts us in contact with every major sector of American industry, and all levels of National politics.

We look forward to the opportunity to meet with you and your economic development team to develop a strategy and action plan to pursue these goals. We believe as a general matter that the following are among the areas in which we can be of assistance:

1. **Promotion in the United States.** We propose a series of visits to major U.S. cities to present a series of "road shows" promoting the State of Mexico at which you could meet with leading political and business leaders, and with key members of the Hispanic community. The primary cities for these visits are Chicago, New York, Dallas, Los Angeles, and Miami.

2. **Washington, D.C.** By far the greatest concentration of National political power is in Washington, as well as a significant presence of investment banking and business resources. We would propose one or more visits to Washington at which you would meet with National political leaders in Congress and the Administration, experts on U.S. – Mexico relations, and at which we would arrange for you to speak to audiences in places known for their high profile in U.S. political circles such as the Heritage Foundation, or the Brookings Institution.

3. **Trade Missions and Other Activities to Attract Investment and Co venturing.** We would undertake a program to promote the virtues of the State of Mexico as a business destination, and work with your team to organize trade missions of U.S. businessmen to visit the State.

4. **Projection and Public Relations**. With a sound infrastructure and a concerted promotional program in place, the State of Mexico should engage in an effective program to project a favorable, broadly known image which accurately reflects the State's desirability as a diversified business center. This would be separate

and distinct from ongoing tourism promotion. To do this most effectively, we would propose to work with the State's existing public relations resources.

5. **U.S. – Mexico Relations Updates.** Few firms follow developments in U.S. – Mexico relations as closely as we, and in order to assist you in all of the areas we recommend above, we would provide timely updates on developments in U.S. – Mexico relations from the U.S. perspective in areas that will be important issues when you visit U.S. cities and that could affect the State of Mexico.

This is an excellent time to promote the State of Mexico, and as its leader, for you to come into contact with the senior political and business leaders in the U.S. We would be honored to assist you in this important work, and believe that no firm is as well qualified to do so as Piper Rudnick.

Sincerely,

Evan M. Migdail

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