U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Daniel J. Edelman, Inc - 1420 K Street, NW - 10th Floor
Washington, D.C. 20005

2. Registration No.
3634

3. Name of foreign principal
Colombia Hemispheric Trade Forum

4. Principal address of foreign principal
Carrera 7a, No. 26-20
Officina 2403 Bogota, Colombia

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☐ Voluntary group

☒ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state: N/A

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: N/A

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

To coordiante the Hemispheric Trade Forum to be held in Cartagena Colombia on March 17 - 21, 1996.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

Colombia Hemispheric Trade Forum is an association of Colombian exporters that is directed, controlled, and finances by Colombian persons.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
December 6, 1995	Leslie Dach General Manager	

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Nov. 30, 1993

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Daniel J. Edelman, Inc	**Colombia Hemispheric Trade Forum**

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

As public relations counsel, we will develop and implement a strategic program geared toward maximizing interest and attendance of the Cartagena summit.

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REGISTRATION UNIT

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Edelman will work with Colombian officials to secure donations from US corporate sponsors, help with conference planning and ensure the presence of American influencers and media.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

N/A

Date of Exhibit B	Name and Title	Signature
December 6, 1995	**Leslie Dach, General Manager**	

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

*U.S. GPO: 1992-312-332/61638

DANIEL J. EDELMAN, INC.

1420 K Street, N.W.
10th Floor
Washington, D.C. 20005
Phone 202. 371-0200
FAX 202. 371-0490
FAX 202. 371-2858
Telex 6501454152 MCI

Public Relations Worldwide
EDELMAN

October 25, 1995

Mr. Lazaro Mejia
General Manager
PRO EXPORT COLOMBIA
Attn: Miss Ximena Barberena
Calle 28 #13A-15 Piso #35
Santa Fe
Bogota Colombia

Dear Mr. Mejia:

This letter, when signed by you, will constitute our agreement to serve as public relations counsel for the Colombian Hemispheric Trade Forum for the period 1 November 1995 through 31 March 1996. As public relations counsel, we will develop and implement a strategic program geared toward maximizing interest and attendance of the Cartagena summit.

You agree to pay our firm, as compensation for our professional services, a personnel fee of $15,000 per month, billed monthly at the beginning of each month of service. For the month of March, the professional fee will be $30,000. Additional expenses will be billed to you monthly; however, total program expenses will not exceed $48,900 without authorization from your organization.

With regard to expenses, you agree to reimburse Edelman for all reasonable expenses incurred on your behalf at actual cost. All invoices for fees and disbursements are due and to be paid within thirty (30) days after the date of the invoice.

The fee for professional services covers only public relations activities in the United States and Colombia. If the program entails services of Edelman Productions, Edelman Research, Edelman Sales, our foreign offices or affiliates, there will be an additional fee as mutually agreed upon.

You agree to indemnify and save us harmless from and against all liability, including all actions, claims, damages, costs and attorneys' fees, which we may incur (or to which we may be a party), arising out of actions taken or statements made by us at your direction or based upon claims, damages, expenses, or liabilities related to the use of your products or services.

We agree to indemnify and save you harmless from and against all liability, including all actions, claims, damages, costs and attorneys' fees which you may incur (or to which you may be a party) resulting from negligence on our part.

We agree to keep confidential all information and materials so designated by you and to limit access to such information and materials to those with a need to know.

It is agreed that any dispute arising out of this agreement or by actions of either party hereto in mutual consent of the parties shall be settled by arbitration according to the rules of the American Arbitration Association.

During the period of this agreement and for one (1) year after its termination neither you nor we will, without the consent of the other, engage as an employee (either directly or indirectly) any person who is employed or has been employed within the last six months by the other.

Please sign both copies of this letter, retaining the original for your files and returning the copy to us.

Sincerely,

Michael K Wilson

For: DANIEL J. EDELMAN, INC.

11.16.95
DATE

AGREED TO AND ACCEPTED:

For: PRO EXPORT COLOMBIA

11.22.95
DATE

DANIEL J. EDELMAN, INC.

1420 K Street, N.W.
10th Floor
Washington, D.C. 20005
Phone 202. 371-0200
FAX 202. 371-0490
FAX 202. 371-2858
Telex 6501454152 MCI

Public Relations Worldwide
EDELMAN

November 8, 1995

Mr. Lazaro Mejia
Genente General
PROEXPORT
1701 Pennsylvania Avenue, NW
Suite 560
Washington, DC 20006

Dear Mr. Mejia:

This document, when signed by you, will constitute our agreement to provide fund-raising services for the Colombian Hemispheric Trade Forum. The contract will be in effect for the period 1 November 1995 through 31 March 1996.

Edelman Public Relations Worldwide would serve as principal contractor for the fund-raising assignment. Mr. St. Clair J. Tweedie would serve as subcontractor to Edelman. All payments would be made directly to Edelman.

Edelman and Mr. Tweedie will plan, coordinate and execute U.S. fund-raising efforts on behalf of the Colombian Hemispheric Trade Forum to help offset costs of the summit. The fund-raising program will target major U.S. corporations. Edelman will work directly with you and your representatives to ensure that the level of commitment and involvement of corporate sponsorship is acceptable to all parties.

You agree to pay our firm, as compensation for our professional services, 10 percent of the gross amount of donations raised from U.S. corporations. The remaining amount, 90 percent of the gross, is to be kept by your organization.

With regard to expenses, all expenses incurred will not exceed that amount listed in the budget previously agreed to without your prior approval. The fundraising expenses were accounted for in the original proposal, and we expect them to be limited to long-distance calls, faxing and occasional travel.

You agree to indemnify and save us harmless from and against all liability, including all actions, claims, damages, costs, and attorney's fees, which we may incur (or to which we may be a party), arising out of actions taken or statements made by us at your direction or based upon claims, damages, expenses, or liabilities related to the use of your products or services.

We agree to indemnify and save you harmless from and against all liability, including all actions, claims, damages, costs and attorney's fees which you may incur (or to which you may be a party) resulting from negligence on our part.

We agree to keep confidential all information and materials so designated by you and to limit access to such information and materials to those with a need to know.

It is agreed that any dispute arising out of this agreement or by actions of either party hereto in mutual consent of the parties shall be settled by arbitration according to the rules of the American Arbitration Association in Washington, D.C.

During the period of this agreement and for one (1) year after it's termination neither you nor we will, without the consent of the other, engage as an employee (either directly or indirectly) any person who is employed or has been employed within the last six months by the other.

Please sign both copies of this letter, retaining the original for your files and returning the copy to us.

Sincerely,

Manuel H. Salazar

For: Daniel J. Edelman, Inc.

11.8.95
Date

AGREED TO AND ACCEPTED:

03990d 111a

For: COLOMBIAN HEMISPHERIC TRADE FORUM

11-20-95
Date