U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant: Daniel J. Edelman, Inc.
1420 K Street, N.W.
Washington, D.C. 20005

2. Registration No.: 3634

3. Name of foreign principal: Fujitsu, Ltd.

4. Principal address of foreign principal: 6-1 Marunouchi, 1-chome
Chiyoda-ku
Tokyo, 100 Japan

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership
☒ Corporation
☐ Association
☐ Committee
☐ Voluntary group
☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state: n/a

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: n/a

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

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REGISTRATION UNIT

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FORM CRM-157
SEP.88

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Fujitsu, Ltd. is a major Japanese electronics company.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

n/a

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Fujitsu, Ltd. is a publicly-held corporation owned and controlled by its shareholders.

Date of Exhibit A	Name and Title	Signature
4/24/96	Leslie Dach exec. VP.	

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Daniel J. Edelman, Inc.	Fujitsu, Ltd.

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☒ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The Registrant has been retained by the law firm of Morrison & Foerster to provide public relations services for the benefit of Fujitsu, Ltd.

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SEP 88

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See attached contract.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
4/24/91	Leslie Dach exec. VP	

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

MORRISON & FOERSTER
ATTORNEYS AT LAW

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TOKYO

DIRECT DIAL NUMBER

April 10, 1991

(202) 887-1506

Leslie Dach
Executive Vice President and
General Manager
Daniel J. Edelman, Inc.
1420 K Street, N.W., 10th Floor
Washington, DC 20005

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Re: Fujitsu Limited

Dear Mr. Dach:

We are counsel to Fujitsu Limited ("Fujitsu") for intellectual property, licensing and patent matters. Fujitsu has authorized us to retain your firm on its behalf to advise Fujitsu regarding public relations issues that may arise in connection with its intellectual property licensing activities. This letter will memorialize the terms under which your firm is being retained.

The scope of your assignment and specific tasks thereunder will be further defined in discussions with Fujitsu and us. Depending on future events, your firm shall provide public relations services to Fujitsu from time to time as requested orally or in writing by Morrison & Foerster on Fujitsu's behalf. These services may include, among other things, preparing press releases and other written material, contacting the trade and general press, and consulting with representatives of Fujitsu, its U.S. subsidiaries, including Fujitsu Microelectronics, Inc., and Morrison & Foerster on public relations strategy.

I will be the overall coordinator of contacts with your firm on Fujitsu's behalf, but attorneys from Morrison & Foerster's Tokyo, San Francisco, New York and Washington, D.C. offices may also request your firm's services on Fujitsu's behalf. We will work with personnel from Fujitsu

in Tokyo, Washington, D.C., and Fujitsu Microelectronics, Inc. in San Jose.

As we discussed last week, we expect that your firm will designate a central coordinator to communicate with our firm, Fujitsu, and Fujitsu Microelectronics, Inc. on public relations matters. From our earlier conversation, I presume that Leslie Dach of your firm's Washington, D.C. office will be the designated coordinator at your end. We also expect, in addition to yourself, that Steven Cook of your firm's Washington, D.C. office and Amanda Duckworth of your firm's San Francisco office will be available, as necessary.

We understand that your firm will be compensated for its services at its regular hourly rates (ranging from $75/hr. to $275/hr., depending on the individual) plus disbursements.

Based on our discussions last week, you have advised us that your firm is not currently performing any services or other work that might conflict with its work for Fujitsu. You agree that during the term of this engagement, your firm will not undertake any services or other work that is adverse to Fujitsu or its subsidiaries. You agree that your firm will notify us promptly and obtain our prior written consent before it agrees to perform any services or other work that would conflict with the interests of Fujitsu or its subsidiaries.

Except to the extent authorized by Morrison & Foerster, or required by law, you agree that all work performed by your firm and all communications between you, any attorney or employee of Morrison & Foerster and any representative of Fujitsu and Fujitsu Microelectronics Inc. are confidential and privileged communications, which you will not reveal to any other person or disclose in any manner. In this regard, you agree to inform each of your employees or agents performing services under this agreement of these confidentiality obligations.

Finally, you should note that we reserve the right to terminate your firm's services on 7 days prior written notice.

If these terms are agreeable, I request that you sign and date this letter below and return the original to me as soon as possible.

We look forward to working with you.

Sincerely,

Robert H. Loeffler

ACKNOWLEDGED AND AGREED TO:

Daniel J. Edelman, Inc.

By: _____
Leslie Dach
Executive Vice President and
General Manager

Dated: 4/15/91

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