U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Daniel J. Edelman, Inc.
1420 K Street, N.W., 8th floor, Washington, D.C. 20005

2. Registration No.
3634

3. Name of foreign principal
Korea Foreign Trade Association (KFTA)

4. Principal address of foreign principal
CPO Box 1117
Seoul, Korea

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership
☐ Committee
☐ Corporation
☐ Voluntary group
☒ Association
☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state: N/A

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: N/A

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

KFTA is a trade association, comprised of private companies, established for the purpose of promoting Korean trade domestically and abroad.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

KFTA is an association of Korean companies, owned and controlled by member companies.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
March 21, 1989	Jeffrey C. Birrell Account Supervisor	J. C. Birrell

U.S. Department of Justice
Washington, DC 20530

REVISED

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Nov. 30, 1986

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Daniel J. Edelman, Inc.	Korea Foreign Trade Association (KFTA)

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will generate media coverage of the activities of a KFTA trade mission.

MAY 22 2:29

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will serve as public relations counsel to foreign principal.
Please see item 4.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant will disseminate written materials including news releases, fact sheets and other materials in conjunction with a trade mission. Registrant will also seek to arrange one-on-one interviews with reporters/editors of news publications.

Date of Exhibit B	Name and Title	Signature
March 21, 1989	Jeffrey C. Birrell Account Supervisor	Jeffrey C. Birrell

[1] Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

DANIEL J. EDELMAN, INC.

1420 K Street, N.W.
8th Floor
Washington, D.C. 20005-2401
Phone 202 371-0200
FAX 202 371-0490

EDELMAN
Public Relations

February 21, 1989

Dr. Nam, Duck-Woo
Chairman
Korea Foreign Trade Association
COP Box 1117
Seoul, KOREA

Dear Dr. Nam:

This letter sets forth the terms and conditions of the retention of Daniel J. Edelman, Inc. ("Edelman") by the Korea Foreign Trade Association ("KFTA") to assist KFTA in connection with the KFTA trade mission to the United States in March, 1989.

Edelman shall provide project management and public relations services in connection with the KFTA trade mission with respect to the mission's activities in the following cities: Washington, DC; Richmond, VA.; San Francisco, CA; Dallas, TX and Milwaukee, WI.

Edelman shall provide the following services pursuant to this agreement:

- Media relations in all five cities, including arranging interviews, editorial board briefings, news conferences and other publicity opportunities;
- Project management, including arranging meetings with public officials, private sector organizations and arranging seminars;
- Writing and distribution of news releases and press kits related to the mission;

- Writing and design of a trade mission pamphlet;
- Media training of spokespersons, as necessary;
- Research and preparation of a mission information kit to brief mission members, including written talking points;
- Counseling throughout the mission. At least one professional from Edelman's Washington office will accompany the tour at all times;
- A written summary report.

In consideration of Edelman's agreement to provide these services to KFTA, KFTA shall pay Edelman a total of Forty Thousand Dollars (US $40,000.00), payable in two equal installments of Twenty Thousand Dollars (US $20,000.00) each, the first installment to be paid upon execution of this agreement, with the balance paid upon completion of Edelman's services hereunder. Said fees shall be paid to Edelman without deduction or withholding.

It is understood and agreed by the parties that Edelman's responsibility for payment of expenses under this Agreement shall be limited to Edelman's office expenses, travel expenses and writing and distribution of press materials pursuant to this agreement. All additional expenses associated with the trade mission's activities, including but not limited to expenses connected with renting seminar rooms, transportation and hotel expenses for the trade mission personnel, printing of the aforementioned pamphlet, receptions, and the like, shall be borne by KFTA. In recognition of the foregoing, it is understood and agreed that Edelman's total compensation under this agreement shall be Forty Thousand Dollars (US $40,000.00), and that under no circumstances shall Edelman be entitled to any additional compensation under this agreement.

In the event that the March trade mission is cancelled or postponed for more than thirty (30) days, this agreement may be cancelled by KFTA upon seven (7) days written notice to Edelman. In such an event, Edelman shall be entitled to compensation for services performed prior to cancellation, adjusted pro rata from

the effective date of this agreement to the date of cancellation at a rate of Four Thousand Dollars (US $4,000.00) per week. In the event this pro rata amount is less than the Twenty Thousand Dollars (US $20,000.00) paid to Edelman upon execution of this agreement, Edelman shall refund the excess amount previously paid to Edelman promptly following cancellation of this agreement. In the event this amount is greater than the Twenty Thousand Dollars (US $20,000.00) paid to Edelman upon execution of this agreement, KFTA shall pay the excess amount owed to Edelman promptly following cancellation of this agreement.

It is agreed that KFTA will indemnify and save Edelman harmless from and against all liability, including all actions, claims, damages, costs and attorneys' fees, which Edelman may incur (or to which Edelman may be a party), arising out of actions taken or statements made by Edelman at KFTA's direction or based upon information provided by KFTA.

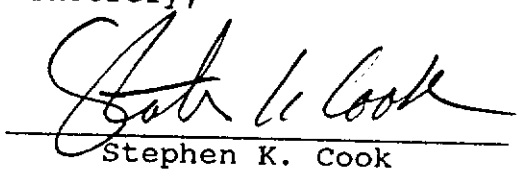
It is agreed that KFTA will not employ, hire or retain, as an employee, agent, independent contractor or otherwise, any person currently employed by Edelman for a period of one year after termination of this agreement.

It is understood that Edelman, if required by its representation of KFTA, will register with the Department of Justice pursuant to the Foreign Agents Registration Act of 1988, as amended, and/or with the United States Congress.

This agreement shall be effective upon acceptance by both parties and payment of to Edelman of Twenty Thousand Dollars (US $20,000.00), and shall remain in effect until the completion of Edelman's activities in connection with the KFTA trade mission, but in no event shall this agreement remain in effect beyond May 1, 1989.

If this letter satisfactorily sets forth the terms and conditions of the agreement between KFTA and Edelman, please sign both copies of this agreement under the word "Accepted," retaining one copy for yourself and return the second to us along with a wire transfer for Twenty Thousand Dollars (US $20,000.00).

Sincerely,

BY: 

Stephen K. Cook
Executive Vice President
FOR: DANIEL J. EDELMAN, INC.

AGREED TO AND ACCEPTED;

BY: _____

FOR: KOREA FOREIGN TRADE ASSOCIATION

DATE: _____