U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Daniel J. Edelman, Inc.
1420 K Street, 8th floor
Washington, D.C. 20005

2. Registration No.
3634

3. Name of foreign principal
Fuji Photo Film U.S.A., Inc.

4. Principal address of foreign principal
555 Taxter Road
Elmsford, N.J. 10523

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership
☒ Corporation
☐ Association
☐ Committee
☐ Voluntary group
☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. N/A

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address N/A

b) Name and title of official with whom the registrant deals.

c) Principal aim

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INTERNAL SECURITY SECTION
REGISTRATION UNIT

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal
The foreign principal is a leading Japanese manufacturer of photography film, x-ray film, microfilm and graphic art film.

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b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*
Fuji Photo Film U.S.A., Inc. is a wholly-owned subsidiary of Fuji Photo Film Ltd. (Japan).

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it. N/A

Date of Exhibit A	Name and Title	Signature
January 29, 1988	Stephen K. Cook Executive Vice President	Stephen K. Cook

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Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Daniel J. Edelman, Inc.	Fuji Photo Film U.S.A., Inc.

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

1. Public relations counseling on a day-to-day basis;
2. Government relations;
3. Media relations;
4. Monitoring of related congressional legislation;
5. Writing of and producing of collateral material.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

1. Provide day-to-day public relations, media relations and government relations;
2. Issue fact sheets and other informational materials to concerned individuals;
3. Meet with concerned individuals and members of the media on related issues.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

1. Arrange meetings with and provide information to members of Congress and/or their staff, with the media, with government officials including officials with the Department of State, Commerce, USTR and other concerned individuals.
2. Write and release newsletter, fact sheets, news releases and other informational pieces to concerned individuals.

Date of Exhibit B	Name and Title	Signature
January 29, 1988	Stephen K. Cook Executive Vice President	Stephen K. Cook

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Daniel J. Edelman, Inc. 1775 Broadway New York, New York 10019 phone 212. [redacted]100 telex 96-1605
Telecopier 212. 315 1357

EDELMAN

public relations

December 1, 1985

Mr. Bernie Yasunaga
Executive Vice President
Fuji Photo Film U.S.A., Inc.
350 Fifth Avenue
New York, New York 10118

Dear Bernie:

This is to confirm the understanding that our agreement of October 1984 will be continued in all respects with the exception that the monthly fee for personnel expenses will increase from $32,500 to $35,000 effective November 1.

We look forward to implementing our public relations program on behalf of Fuji Photo Film over the coming year, and to our continuing relationship.

To signify your agreement, please sign both copies of this letter and return a copy to my attention.

Sincerely,

Richard Edelman
President
Daniel J. Edelman, Inc.

For Fuji Photo Film U.S.A., Inc.

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Daniel J. Edelman, Inc. 1775 Broadway New York, New York 10019 phone 212. 757-9100 telex 96-1605
telecopier 212. 315 1357

EDELMAN

public relations

October 10, 1986

Mr. Bernie Yasunaga
Executive Vice President
Fuji Photo Film U.S.A., Inc.
555 Taxter Road
Elmsford, New York 10523

Dear Bernie:

This is to confirm the understanding reached by Paulette Barrett and Tom Shay via telephone that our agreement of October, 1984, as amended by our letter agreement of December 1, 1985 (the "Agreement"), will be continued in all respects with the exception that the monthly fee for personnel expenses will increase from $35,000 to $40,000 effective October 1, 1986. I have attached copies of the Agreements, for your information.

We look forward to implementing our public relatios program on behalf of Fuji Photo Film over the coming year, and to our continuing relationship.

To signify your agreement, please sign both copies of this letter and return a copy to my attention.

Sincerely,

Richard Edelman
President
Daniel J. Edelman, Inc.

For Fuji Photo Film U.S.A., Inc.

Daniel J. Edelman, Inc. 1775 Broadway New York, New York 10019 phone 212. [redacted]-9100

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October 26, 1984

Mr. Bernie Yasunaga
Executive Vice President
FUJI PHOTO FILM U.S.A., INC.
350 Fifth Avenue
New York, NY 10118

Dear Bernie:

This letter, when signed by you, will constitute our agreement to serve as public relations counsel to Fuji Photo Film U.S.A., Inc. effective October 1, 1984. This agreement supersedes in all respects the agreement between us dated April 20, 1982, as the same has been amended from time to time. Said agreement shall be deemed terminated and of no further force and effective as of October 1, 1984.

This agreement has an initial term of one year and shall be automatically renewed for successive one-year periods, upon the same terms and conditions, subject to prior termination as hereinafter provided. Either party may cancel this agreement, upon not less than 60 days prior written notice, effective at any time after January 31, 1985.

You agree to pay our firm, as compensation for our professional services, a personnel fee of $32,500 per month, billed monthly at the beginning of each month of service. It is also agreed that you will reimburse us for disbursements directly incurred and paid by us in the performance of the public relations services. In addition, you agree to reimburse us at actual costs plus 17.65% service charge on all print and production expenses which have been prepaid by our firm in your behalf. Such print and production expenses which we prepay will be billed to you at the end of the following month. You may, however, request that print and production expenses be billed directly to you. (The service charge will not be applied to such office expenses as photocopier, telephone, mimeograph, telecopier, postage, or messenger costs nor to Edelman personnel transportation or Edelman staff expense accounts.) All invoices for fees and disbursements are due and to be paid within 30 days after the date of the invoice.

The fee for professional services covers activities in the United States only. If the the activities we are to perform under this agreement entail services of our foreign offices or affiliates, there will be an additional fee as mutually agreed upon.

You agree to indemnify and save us harmless from and against all liability including all actions, claims, damages, costs and attorneys' fees, which we may incur (or to which we may be a party), arising out of actions taken or statements made by us at your direction or based upon information provided by you.

It is understood that you shall not, whether directly or indirectly, employ, hire or retain, and that you shall not recommend to others the employment, hiring or retention of, as an employee, agent, independent contractor or otherwise, any person employed by us for one year following the termination of this agreement.

We are pleased to have this opportunity to be of service and assure you that we will extend every effort to make the program extremely productive for you.

Please sign both copies of this letter, retaining the original for your files and returning the copy to us.

AGREED TO AND ACCEPTED:

FOR: FUJI PHOTO FILM U.S.A., INC.

FOR: DANIEL J. EDELMAN, INC.