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OMB No. 1124-0004; Expires July 31, 2023

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov .

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration Number
Akin, Gump, Strauss, Hauer & Feld, LLP	3492

3. Name of Foreign Principal
Hong Kong Trade Development Council

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. What is the date of the contract or agreement with the foreign principal? 03/28/2023

8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Outreach for the Hong Kong Trade Development Council regarding issues related to US-Hong Kong economic and trade relations and other issues of interest.

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9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

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10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act[1].

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Outreach for the Hong Kong Trade Development Council regarding issues related to US-Hong Kong economic and trade relations and other issues of interest.

11. Prior to the date of registration[2] for this foreign principal has the registrant engaged in any registrable activities, such as political activities, for this foreign principal?

Yes ☐ No ☐ N/A - This statement is filed to update the registrant's agreement/contract with the foreign principal.

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose

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12. During the period beginning 60 days prior to the obligation to register[3] for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☐ No ☐ N/A - This statement is filed to update the registrant's agreement/contract with the foreign principal.

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value

13. During the period beginning 60 days prior to the obligation to register[4] for this foreign principal, has the registrant disbursed or expended monies, or disposed of anything of value other than money, in connection with activity on behalf of the foreign principal or transmitted monies to any such foreign principal?

Yes ☐ No ☐ N/A - This statement is filed to update the registrant's agreement/contract with the foreign principal.

If yes, set forth below in the required detail an account of such monies or things of value.

Date	Recipient	Purpose	Amount/Thing of Value

1 "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

2,3,4 Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

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EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date	Printed Name	Signature
04/07/2023	Melissa Laurenza	/s/Melissa Laurenza

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EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date	Printed Name	Signature
	MELISSA LAURENZA	

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March 28, 2023

Ms. Regina Lai
Hong Kong Trade Development Council
1520 18th Street, NW
Washington, DC 20036

Re: Confirmation Letter

Dear Regina:

This letter will confirm and continue our representation of Hong Kong Trade Development Council and extend the current Consultancy Agreement (the "Consultancy Agreement") from 1 April 2023 to 31 March 2024, subject to the same fees, terms and conditions.

Our engagement will be consistent and supportive of the Hong Kong Economic Trade Office mission as well as supportive of U.S. government determinations related to Hong Kong with the focus of the consultancy on the economic, trade, investment and cultural ties between Hong Kong and the U.S.

As outlined in the Consultancy Agreement, Clause "In addition, to confirm, the work the Consultant is performing under this Agreement could include legal services. Accordingly, Consultant shall comply with the applicable professional ethics rules in accordance with section 5.7(d) of the parties' Consultancy Agreement."

Our standard practice is to bill on a monthly basis. We may suspend or terminate any work in progress if timely payment is not made. We may also withdraw from the representation in a manner consistent with applicable ethical standards.

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Akin

If you choose not to notify us in writing of any objection to these terms, then that will also serve as agreement to these continued terms, subject, of course, to your right to terminate our engagement at any time.

Sincerely,

AKIN GUMP STRAUSS HAUER & FELD LLP

Hans Christopher Rickhoff

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28 March 2023

Mr Hans Rickhoff
Partner
Akin Gump Strauss Hauer & Feld LLP
2001 K Street, N.W. Washington, DC 20006

Dear Mr Rickhoff,

This letter serves to confirm the Hong Kong Trade Development Council (the "TDC") and Akin Gump Strauss Hauer & Feld LLP (the "Consultant"), have agreed that the Consultancy Agreement dated 25 March 2022 signed between TDC and the Consultant be extended and continued for the period 1 April 2023 to 31 March 2024, subject to the same fees, terms and conditions.

Would you please signify your acceptance of the above extension, by signing in duplicate and returning one copy of this letter.

Yours sincerely,

(Ms. Regina Lai)
Regional Director, Americas
Hong Kong Trade Development Council

AGREED AND SIGNED BY:

Mr Hans Rickhoff
Partner
For and on behalf of Akin Gump Strauss Hauer & Feld LLP

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28 March 2023

Mr Hans Rickhoff
Partner
Akin Gump Strauss Hauer & Feld LLP
2001 K Street, N.W. Washington, DC 20006

Dear Mr Rickhoff,

I refer to the letter dated 28 March 2023 on extension of the Consultancy Agreement dated 25 March 2022 signed by the Hong Kong Trade Development Council (the "TDC") and Akin Gump Strauss Hauer & Feld LLP (the "Consultant"), and I wish to set out my understanding of the manner in which the Agreement will be operated.

The Agreement is extended to cover the period 1 April 2023 to 31 March 2024 and can be reviewed at the sole discretion of the TDC for possible extension for another year subject to the same fee level, terms and conditions. Your engagement is funded by the TDC which is the statutory body responsible for promoting, assisting and developing Hong Kong's overseas trade.

For administrative purposes, it is envisaged under the Agreement that the Consultant will report to and be instructed by the Hong Kong Economic and Trade Office in Washington, D.C.

You will be aware that, in addition to your services, the Government of the Hong Kong Special Administrative Region has retained the services of certain consultants and the TDC had retained the consultancy services of certain other consultants. It is envisaged that co-ordination will be achieved primarily through meetings convened by the Hong Kong Economic and Trade Office in Washington, D.C.

To avoid any possible conflict of interest between the Consultant's representation of Hong Kong and of other clients, you are required to set out in your response to this letter your representation of other clients on issues that may potentially conflict with the interests of Hong Kong, and how you propose to deal with such conflicts of interest. Should any such conflicts arise in future, you are required to consult the TDC in accordance with the provisions in Clause 19 of the Agreement.

Would you please signify your acceptance of the above procedural arrangements by signing and returning the attached copy of this letter.

Yours sincerely,

(Ms. Regina Lai)
Regional Director, Americas
Hong Kong Trade Development Council

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