U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Pursant to the Foreign Agents Registration Act of 1938, as amended

OMB NO. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant: Hill and Knowlton, Inc
600 New Hampshire Avenue, NW suite 601
Washington, DC 20037

2. Registration No. 3301

3. Name of foreign principal: Ministry of Economical Development, Trade and Tourism, Gvernment of Ontario

4. Principal address of foreign principal:
8th floor
Hearst Block
900 Bay Street
Toronto, Canada m7a-zei

5. Indicate whether your foreign principal is one of the following:

☒ Foreign government

☐ Foreign political party

☐ Foreign or domestic organization: If either, check one of the following:
- ☐ Partnership
- ☐ Committee
- ☐ Corporation
- ☐ Voluntary group
- ☐ Association
- ☐ Other *(specify)* _____

☐ Individual-State nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Ministry of Economical Development, Trade and tourism, Province of Ontario, Canada

b) Name and title of official with whom registrant deals.
Geoff Hare, Director -- Market Ontario Branch

7. If the foreign principal is a foreign political party, state:

a) Principal address.

b) Name and title of official with whom registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Owned by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Directed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Financed by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
5/1/97	Tim Bennett Account Supervisor	B. Timothy Bennett

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Pursuant to the Foreign Agents Registration Act of 1938, an amended

OMB No. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No.
Hill and Knowlton, Inc	3301

3. Name of Foreign Principal

Ministry of Economic Development, Trade and Tourism Government of Ontario

Check Appropriate Boxes:

4. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.

* 5. ☒ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any , to be received.

*

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The registant will provide standard public relations advice and counseling with respect to promoting the investment opportunities in Canada.

Formerly OBD-65

FORM CRM-155
SEP. 1996

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See Attachment I #8

9. Will the activities on behalf of he above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
5/1/97	B. Timothy Bennett Account Supervisor	B. Timothy Bennett

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a government of a foreign country or a foreign political party.

Attachment I
#8

- Counseling
- Appropriate US Media with information on Ontario's economic Development.
- Arrange interviews for Ontario representatives with US media
- Prepare press releases on Ontario promotional events in the US.

#11

- Advise foreign principal on all public relations aspects of investment promotion.
- Assist in media relations activities related to promotional trips to the United States.
- Communicate the Ontario story to US business media.

RECEIVED
97 NOV -1 12:20

Ontario

Management Board Secretariat
Secrétariat du Conseil de gestion

Advertising Review Board

Macdonald Block, Room M2-59
900 Bay Street, Toronto, Ontario M7A 1N3
tel: (416) 327-2183 - fax: (416) 327-2179

January 9, 1997

Mr. Michael Coates
President and CEO
Hill and Knowlton Canada Limited
One Eglinton Ave. East, Suite 800
Toronto, Ontario M4P 3A1

Dear Mr. Coates:

This will confirm my telephone conversation advising that your company has been awarded the Ministry of Economic Development, Trade and Tourism public relations company contract.

Please contact our legal advisor as soon as possible at the following address, to discuss drawing up your contract with the Ministry:

Ms. Margaret MacDonald
Solicitor
Legal Services Branch
Management Board Secretariat
Frost Building South, Room 228
7 Queen's Park Crescent
Toronto, Ontario M7A 1Z5
Telephone: (416) 327-3663

In the interim, this letter will serve to confirm that the Ministry of Economic Development, Trade and Tourism will be using your services immediately. This letter will further serve as good and sufficient authority for such work to commence.

Yours very truly,

Robert Farnley
General Manager

cc: Margaret MacDonald - MBS
Geoff Hare - MEDTT
Shirley Paquette - MEDTT
Janis Clarke - MBS

MBS 2999

RECEIVED
MAY - 1 '97 12:20
DEPT. OF JUSTICE