U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant

Hill and Knowlton, Inc.
901 31st St., N.W. Washington, D.C. 20007

2. Registration No.

3301

3. Name of foreign principal

Peru Tourist Office, Inc. (FOPTUR)

4. Principal address of foreign principal

1000 Brickell Ave., 600
Miami, Florida 33131

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☒ Corporation ☐ Voluntary group

☐ Association ☐ Other (specify)

☐ Individual—State his nationality

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Ministry of Commerce, Industry, Tourism and Integration

b) Name and title of official with whom registrant deals. Federico Perez Eguren, Director North America for FOPTUR

7. If the foreign principal is a foreign political party, state:

a) Principal address

N/A

b) Name and title of official with whom registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Tourism

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

The Peru Office of Tourism in Miami is a corporation established and financed to promote tourism in Peru. Its employees are directed by the Vice Minister of Tourism in Lima, who is directly responsible to the Minister of Commerce, Industry, Tourism and Integration.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
7/23/91	**Jeffrey Trammell** **Senior Vice President**	Jeff Trammell

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Hill and Knowlton, Inc.	Perú Tourist Office, Inc. (FOPTUR)

Check Appropriate Boxes:

1. [X] The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.

2. [ ] There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. [ ] The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

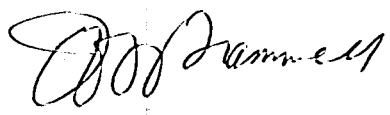
Registrant will provide public relations services and counsel.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will provide staff services to develop and implement public relations programs for the foreign principal.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes [ ] No [X]

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
7/23/91	Jeffrey Trammell Senior Vice President	

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

HILL AND KNOWLTON

Hill and Knowlton, Inc.
International Public Relations Counsel
420 Lexington Avenue
New York, New York 10017
212 697-5800

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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

July 14, 1991

Señor Federico Perez Eguran
Director North America
Peru Tourist Office, Inc. (FOPTUR)
1000 Brickell Avenue, Suite 600
Miami, FL 33131

Dear Señor Perez:

This will serve as the agreement between Hill and Knowlton, Inc. ("H&K"), and Peru Tourist Office, Inc. ("Client") pursuant to which H&K will serve Client as public relations counsel.

1. Services

As counsel, H&K will:

(a) Advise Client management on public relations aspects of client's policies and procedures;

(b) Develop for Client's approval and implementation, a program designed to achieve Client's communications objectives; (attached)

(c) Provide professional staff services as may be required to assist Client in the implementation of its program;

2. Charges

Charges for the services of H&K will be made at H&K's standard hourly staff rates for participating executives and staff as the same are required to carry out the programs and activities approved by Client.

(a) In addition to staff time charges, Client will pay H&K the net cost of all materials, services and rights obtained by H&K from third party suppliers on Client's behalf, plus a 15% handling and administration fee on all such disbursements. In obtaining such materials, services and rights, H&K will act as agent for Client as disclosed principal.

(b) Client will reimburse H&K for the net cost of all routine out-of-pocket disbursements such as travel, local messengers, in-house photocopying and ordinary communications (telephone, telex and postage).

(c) From time to time, H & K may be called upon to respond to or assist the Client in connection with litigation commenced or threatened against Client (for example, in responding to a document subpoena). It is understood that H & K will be entitled to staff time charges and reimbursement of expenses for services rendered to Client or time spent by H & K in connection with such matters. This provision shall survive the expiration or earlier termination of this agreement.

(d) From time to time, H&K may be called upon to render services that do not fall within the scope of this agreement, such as, in the case of a "crisis" or extraordinary situation requiring an unusual expenditure of time and/or effort by H&K personnel. If such a situation arises, H&K in conjunction with the client will take into consideration such extraordinary factors in determining the rates or fee to be charged.

(e) Client shall be solely responsible for payment of any local VAT taxes, excise taxes, professional services taxes or other such withholdings or levies of any sort which might apply to the billings of H&K to the Client.

3. Billing

A proposed budget has been presented for special projects and services to be provided by H&K to Client during the period July 19, 1991, to September 1, 1991. Upon signing this agreement and unless agreement is modified, Client agrees to remit ten thousand net dollars (U.S. $10,000) on July 19, 1991, by wire transfer. Client further agrees to remit ten thousand net dollars (U.S. $10,000) by August 1, 1991. These dollar figures represent the complete payment, net of any taxes or withholdings as mentioned in 2(e). The money should be transferred to First Wisconsin Bank, account number 112 620 458 – ABA #075000022.

Hill and Knowlton will commence work for Client as soon as the first deposit is made; work will proceed in accordance with subsequent deposits. Hill and Knowlton will halt services for Client unless said future deposits are recorded.

Following the conclusion of each calendar month, H&K will provide Client with a statement of staff time and out-of-pocket charges actually incurred during such month.

4. Records

H&K will maintain accurate records of all staff time work and out-of-pocket expenditures incurred on behalf of Client and, during the term of this agreement and for one year thereafter, Client may examine such records at H&K's offices in New York upon reasonable notice and during normal business hours. It is understood that the foregoing does not include H&K's salary data, overheads and other internal H&K costs or non-billable items.

5. Confidentiality

H&K acknowledges its responsibility, both during and after the term of its appointment, to use all reasonable efforts to preserve the confidentiality of any proprietary or confidential information or data developed by H&K on behalf of Client or disclosed by Client to H&K.

6. Indemnity

It is acknowledged that H&K cannot undertake to verify facts supplied to it by Client or factual matters included in material prepared by H&K and approved by Client. Accordingly, Client agrees to indemnify and hold harmless H&K from and against any and all losses, claims, damages, expenses (including reasonable attorneys' fees and disbursements) or liabilities ("damages") which H&K may incur as a result of any materials, releases, reports or information supplied to H&K by or on behalf of Client or prepared by H&K and approved by Client prior to its dissemination or broadcast.

7. Termination

H&K's appointment under this agreement shall be effective as of the July date of the signatures below and continue thereafter until terminated by either party upon not less than ten (10) days' written notice to the other provided, however, that in no event shall Client terminate this agreement effective on or before August 1, 1991.

Upon termination of this agreement, provided that there is no outstanding indebtedness then owing by Client to H&K, H&K shall transfer, assign and make available to Client all property and materials in its possession or control belonging to Client.

8. Governing Law

This agreement will be governed and construed in accordance with the laws of the State of New York.

If you are in agreement with the above, would you kindly sign both copies of this letter in the space provided for that purpose below and return one copy to Hill and Knowlton for our records.

Sincerely,

HILL AND KNOWLTON, INC.

Camille Hardy

Camille Hardy

Date: 15 July 1991

AGREED:
Peru Tourist Office, Inc. (FOPTUR)

By: _____

Federico Perez Eguren

Date: 16 July 1991

FOPTUR
THANK YOU FOR YOUR INTEREST IN PERU!!