U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Hill and Knowlton, Inc.
420 Lexington Avenue
New York, New York 10017

2. Registration No.
3301

3. Name of foreign principal
Government of Poland

4. Principal address of foreign principal
12 Swietorkrzyka
Warsaw
Republic of Poland

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☐ Voluntary group

☐ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Ministry of Finance

b) Name and title of official with whom registrant deals.
Mr. Janusz Sawicki
Vice Minister of Finance

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
May 30, 1991	Joel Salman Assistant Controller	Joel Salman

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Hill and Knowlton, Inc.	Government of Poland

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Hill and Knowlton will carry out media and public affairs plans aimed to create favorable press coverage. The programs will seek international coverage on policy actions favorable to debt reduction for Poland.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Same as 4

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes [X] No [ ]

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant may contact by telephone, written correspondence or personal visits to appropriate media representatives in representing the public relations/public affairs interests of Hill and Knowlton clients.

Date of Exhibit B	Name and Title	Signature
May 30, 1991	Joel Salman Assistant Controller	Joel Salman

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

HILL AND KNOWLTON

Hill and Knowlton, Inc.
International Public Relations Counsel
420 Lexington Avenue
New York, New York 10017
212-697-5600

Robert L. Dilenschneider
President and
Chief Executive Officer

May 20, 1991

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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

Mr. Janusz Sawicki
Vice Minister of Finance
The Ministry of Finance
12, Swietorkrzyka
Warsaw
Republic of Poland

Gentlemen:

This letter will serve as the agreement between Hill and Knowlton, Inc. and Ministry of Finance pursuant to which Hill and Knowlton will serve as public relations counsel.

Hill and Knowlton will provide public relations support in connection with Poland's London Club debt renegotiation activities during the term of this agreement pursuant to a program of activities mutually agreeable to the parties.

The agreement is effective for the period May 20, 1991, to June 19, 1991.

Hill and Knowlton's fee for its services will be a maximum of $150,000 including all staff time charges and out of pocket expenses, payable on the first day of the agreement. Hill and Knowlton agrees to deliver to the Ministry of Finance the following papers by the specified dates:

(a) a media plan by close of business, May 20, 1991;

(b) a lobby plan by close of business, May 21, 1991;

(c) a summary paper and white paper on Poland's debt renegotiations by close of business, May 21, 1991;

(d) a report on the effectiveness of the overall assignment within 15 days from the conclusion of this agreement.

Appended to this contract is an estimated budget for staff time.

Hill and Knowlton will provide the Ministry of Finance within 15 days following the termination of this agreement with an invoice detailing the services, hours, and hourly rates of persons who provided services hereunder together with a record of expenses incurred. Any amount of the maximum fee not expended for services or expenses will be promptly remitted to the Ministry of Finance.

Hill and Knowlton acknowledges its responsibility, both during and after the term of this agreement, to preserve the confidentiality of all information disclosed by Ministry of Finance to Hill and Knowlton.

Ministry of Finance agrees to hold harmless Hill and Knowlton for any charges or claims it may incur as a result of this agreement, subject to reasonable actions by Hill and Knowlton on behalf of the Ministry of Finance.

Either party has the option to terminate the agreement at any time by oral notice to Robert L. Dilenschneider or Ministry of Finance followed by written confirmation of the termination. Ministry of Finance agrees to pay for all staff services and out of pocket expenses incurred to notice of termination (not to exceed in any event the maximum $150,000 of this agreement).

This agreement is governed by the laws of the State of New York.

It is understood that at the satisfactory completion of this project, Hill and Knowlton will have the opportunity to prepare bids for public relations services both a) to encourage direct investment in Poland and b) to enhance Poland's general image on a global basis.

If you are in agreement with the above, would you kindly sign both copies of this letter in the space provided for that purpose below, and return one copy to Hill and Knowlton for our records.

Sincerely,

HILL AND KNOWLTON, INC.

Date: 16 Mar, 1981

Agreed:

[CLIENT NAME]

By: _____

Date: _____