U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003
Approval Expires Oct. 31, 1983

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant	2. Registration No.
Hill and Knowlton, Inc. 420 Lexington Avenue, New York, NY 10017	3301 (formerly 2740)

3. Name of foreign principal	4. Principal address of foreign principal
Canadian Forest Industries Council	1500/1055 West Hastings St. Vancouver, Canada V6E 2H1

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☒ Voluntary group

☐ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state: N/A

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

N/A

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

To promote the Canadian lumber industry

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

NOTE: This Exhibit A is being filed to replace original document as filed under former registration #2740 on 4/16/85.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

The organization is owned and controlled by the members of the organization.

Date of Exhibit A	Name and Title	Signature
8/20/87	Joel Salmon Assistant Controller	Joel Salmon

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Nov. 30, 1986

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Hill and Knowlton, Inc.	Canadian Forest Industries Council

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

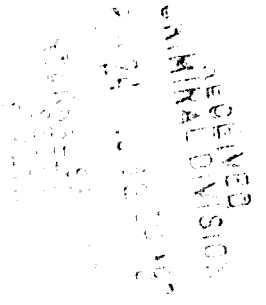
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

NOTE: This Exhibit B filing is made in connection with the merger of Hill and Knowlton, Inc. and Gray and Company to convert former filing under former registration no. 2740 to current registration no. 3301. Former filing date was 4/16/85.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Hill and Knowlton will advise the CFIC on media and political activities in the U.S. Any program will be approved in advance by the CFIC.



5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

- media briefings
- media relations
- Capitol Hill briefings, Administration briefings
- drafting of documents

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Hill and Knowlton will place the interests of the CFIC in front of various members of Congress, including personnel staffs and committee staffs. The policies to be influenced are pending legislation regarding the treatment of Canadian lumber.

Specific visits to the various offices on Capitol Hill will be utilized in this effort.

HILL AND KNOWLTON

Hill and Knowlton, Inc.
1201 Pennsylvania Avenue, N.W.
Washington, D.C. 20004
202-638-2800
TWX: 710-822-0178

Bob John Robison
Executive Vice President
Managing Director

March 1, 1985

Mr. Allan G. Sinclair
Vice President, Government & Public Affairs
Council of Forest Industries of British Columbia
1500/1055 West Hastings Street
Vancouver, B.C. V6E 2H1

Dear Mr. Sinclair:

This is to summarize the arrangement under which Hill and Knowlton, Inc. will serve Canadian Forest Industries Council (CFIC) as public relations counsel.

As Counsel, Hill and Knowlton, Inc., will:

(a) Advise the CFIC on public relations aspects of CFIC's policies and problems in the U.S.

(b) Develop for approval and implementation, a program designed to achieve CFIC's communications objectives.

(c) Provide professional staff services as may be required to help CFIC carry out its program.

The financial arrangements will be as follows:

Charges for the services of Hill and Knowlton, Inc. will be made at standard hourly rates for participating officers and staff assistants as they are required to carry out the programs and activities approved. On a monthly basis, CFIC will pay Hill and Knowlton, Inc. a minimum of $5,000, in advance, for services rendered under this agreement. Any staff time charges incurred in any month for the CFIC account will be applied against this minimum, and any staff time charges incurred above the minimum will be billed at the regular rates.

CFIC will reimburse Hill and Knowlton, Inc. for all out-of-pocket disbursements made in the performance of its duties under this arrangement and will pay Hill and Knowlton, Inc. a 2 1/2% handling and administration fee on all such disbursements.

Invoices for the monthly minimum, actual staff time, and out-of-pocket expenses and handling fees will be submitted with specified due dates, and CFIC will pay each invoice on or before its due date. In the event payment is not made in a timely manner, Hill and Knowlton, Inc. will charge a late payment penalty of 1 1/2% per month on any overdue and unpaid balance from the previous month(s). CFIC agrees to reimburse Hill and Knowlton, Inc. for all expenses (including reasonable attorneys' fees) incurred in the collection of any overdue and unpaid balance.

HILL AND KNOWLTON

Hill and Knowlton, Inc. will maintain accurate records of all staff time work and all out-of-pocket expenditures incurred in behalf of CFIC and will be prepared to supply any supporting detail required by CFIC's independent auditors. Authorization for projects and operating activities will be obtained in advance before commitments are made.

It is understood that Hill and Knowlton, Inc. cannot undertake to verify facts supplied to it by you or factual matters included in material prepared by us and approved by you. You agree to indemnify and hold harmless Hill and Knowlton, Inc. from and against any and all losses, claims, damages, expenses (including reasonable legal expenses) or liabilities which Hill and Knowlton, Inc. may incur (a) based upon information, representations, reports, data or releases furnished or approved by you or your representatives for use or release by Hill and Knowlton, Inc. whether or not Hill and Knowlton, Inc. prepares or participates in the preparation of such material, and (b) resulting from any and all actions performed by Hill and Knowlton, Inc. and/or its agents at the request of CFIC and/or within the scope of this agreement except for losses, claims, damages, expenses (including reasonable legal expenses) or liabilities attributable to Hill and Knowlton, Inc.'s negligence or willful misconduct. You also agree to reimburse Hill and Knowlton, Inc. for expenses (including legal expenses) reasonably incurred by us in connection with any litigation commenced or threatened against you which involves us as public relations counsel.

Any failure by either party to exercise any rights contained in this agreement upon the occurrence of any event or contingency set forth herein will not constitute a waiver of such rights upon the reoccurrence of such event or contingency.

~~This arrangement is to extend from March 1, 1985 to February 28, 1986 with an automatic renewal thereafter unless either party gives 60 days' advance notice of its desire to terminate or modify the agreement.~~ new paragraph attached

A.G.S

Sincerely yours,

HILL AND KNOWLTON, INC.,

Bob John Robison

3/13/85

Date

Accepted by :

Canadian Forest Industries Council

(Firm)

April 8/85

Signature of client/Date

A.G. Sinclair, Vice-President, Government & Public Affairs
Council of Forest Industries of British Columbia

This arrangement will take effect March 1, 1985, and will continue until either party gives 60 days' advance notice of its desire to terminate or modify the agreement.