U.S. Department of J[redacted]ce
Washington, DC 2053[redacted]

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003
Approval Expires Oct. 31, 1983

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Hill and Knowlton, Inc.
901 31st St. N.W. - Washington Harbour, Washington, DC 20007

2. Registration No.
3301
(formerly #2740)

3. Name of foreign principal
Euromissile

4. Principal address of foreign principal
12 Rue de la Redoute
92260 Fontenay-aux-Roses
Paris, France

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☒ Corporation ☐ Voluntary group

☐ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

INTERNAL SECURITY SECTION
REGISTRATION UNIT
U.S. DEPARTMENT OF JUSTICE
CRIMINAL DIVISION
JUN 10 5 03 PM '87

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. N/A

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address N/A

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Euromissile Group is responsible for technical and industrial management, as well as the marketing of the weapon systems Milan, Hot and Roland.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

Owned, directed, controlled, financed and subsidized in whole by MBB - Germany,
Aerospatiale - France

Note; This Exhibit is being filed to replace original document as filed under former registration #2740 on April 29, 1983.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
June 5, 1987	Herbert J. Smith III ~~Deputy Director - Defense Group~~ H&K/Washington Operations	

U.S. Department of Justice
Washington, DC 205[redacted]

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Oct. 31, 1983

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Hill and Knowlton, Inc.	Euromissile

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

NOTE: This Exhibit B filing is made in connection with the merger of Hill and Knowlton, Inc. and Gray and Company to convert former filing under former registration no.

[redacted]

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Services for Euromissile include publicity and the development of videotapes and films to describe the Roland missile system for selected U.S. audiences; i.e., the U.S. Air Force. Registrant will also monitor developments in the U.S. military acquisition process and make reports to the foreign principal.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant may contact by telephone, written correspondence, or personal visit appropriate media representatives or officials of the Executive Branch, the Congress or members of the U.S. Armed Forces in representing the public relations/public affairs of the foreign principal.

Date of Exhibit B	Name and Title	Signature
June 5, 1987	Herbert J. Smith III Dep. Director - Defense Group H&K/Washington Operations	Herbert J. Smith III

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

HILL AND KNOWLTON

Hill and Knowlton, Inc.
1201 Pennsylvania Avenue, N.W.
Washington, D.C. 20004
202-638-2800
TWX: 710-822-0178

Bob John Robison
Executive Vice President
Managing Director

Current

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U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUN 10 5 04 PM '87

INTERNAL SECURITY
SECTION
REGISTRATION

November 4, 1982

Mr. Michel Théoval
Euromissile
12. Rue de la Redoute
92260 FontenayAuxRoses
France

Dear Mr. Théoval:

This is to summarize the arrangement under which Hill and Knowlton, Inc. will serve Euromissile as public relations/public affairs counsel.

As counsel, Hill and Knowlton, Inc. will:

(a) Advise the management of Euromissile on public relations/public affairs aspects of its defense programs.

(b) Develop for approval and implementation, a program designed to achieve Euromissile's public relations/public affairs objectives.

(c) Provide professional stff services as may be required to help Euromissile carry out its program.

Specifically, these services will include:

(a) Such defense-related matters as directed by the senior management of Euromissile .

(b) Assisting Euromissile in its liaison wih the military services, Department of Defense and other Executive Departments that could impact on Euromissile's defense business.

(c) Assisting Euromissile in gaining knowledge about and the approval of key defense programs of importance to Euromissile.

The financial arrangements will be as follows:

Charges for the services of Hill and Knowlton Inc. will be at the standard hourly rates for participating officers and staff assistants as they are required to carry out the programs and activities aproved. Euromissile will pay Hill and Knowlton, Inc. a minimum of $5,000 per month, payable in advance, for services under this agreement.

Staff time charges incurred in any month for Euromissile Corporation will be applied against the monthly minimum and will be billed separately after the month in which they were incurred.

Euromissile will reimburse Hill and Knolwton, Inc. for all reasonable out-of-pocket disbursements made in the performance of its duties under this agreement.

Hill and Knollwlton, Inc. will maintain accurate records of all staff time work, and all out-of-pocket expenditures incurred in behalf of Euromissile and will be prepared to supply any supporting detail required by Euromissile's independent auditors. Authorization for projects and operating activities will be obtained in advance before commitments are made.

It is understood that Hill and Knowlton, Inc. cannot undertake to verify facts supplied to it by you or factual matters included in material prepared by us and approved by you. You agree to indemnify and hold harmless Hill and Knowlton, Inc. from and against any and all losses, claims, damages, expenses or liabilities which Hill and Knowlton, Inc. may incur based upon information, representations, reports, data or releases furnished or approved by you or your representatives for use or release by Hill and Knowlton, Inc. whether or not Hill and Knowlton, Inc. prepares or participates in the preparation of such material. You also agree to reimburse Hill and Knowlton, Inc. for expenses reasonably incurred by us in connection with any litigation commenced or threatened against you which involves us as public relations counsel.

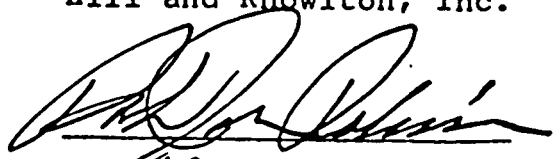
Euromissile's liability to indemnify, hold harmless and reimburse Hill and Knowlton shall be limited to those cases where Hill and Knowlton's losses, claims, damages, expenses or liabilities are due to incorrect information furnished by Euromissile.

This arrangement is to extend from November 1, 1982 with either party having the right to terminate the agreement at any time after six months on 30 day's advance notice.

It goes without saying that I look forward to working with you, Michel, and other members of Euromissile's management.

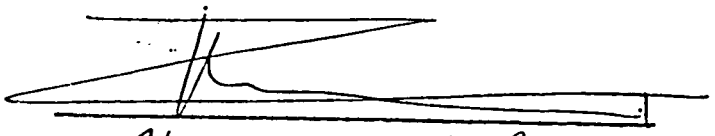
Sincerely yours,

Hill and Knowlton, Inc.



18 Nov. 1982

ACCEPTED BY:



7 November 1982 DATE