U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003
Approval Expires Oct. 31, 1983

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant	2. Registration No.
Gray and Company Public Communications International, Inc. The Power House - 3255 Grace St., N.W. Washington, D.C. 20007	3301

3. Name of foreign principal	4. Principal address of foreign principal
Electronic Industries Association of Korea	648 Yuksam-Dong Kangnam-Ku Seoul, Korea

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☐ Corporation ☐ Voluntary group

☒ Association ☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

NOT APPLICABLE

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

NOT APPLICABLE

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Association is a trade association consisting of members who have manufacturing facilities in Korea.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

NOT APPLICABLE

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Owned and controlled by the membership of Korean electronic product manufacturers.

Date of Exhibit A	Name and Title	Signature
	Steven Worth Senior Vice President	

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Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Oct. 31, 1983

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Gray and Company Public Communications International, Inc.	Electronics Industries Association of Korea

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Monitoring trade developments, publication of the newsletter, design and placing ads supporting the EIAK policy issues and individual products, and organization of social events such as receptions and dinners during which EIAK officials will have a chance to meet their counterparts in the United States.

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CRIMINAL DIVISION

REGISTRATION SECTION

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Please see Question No. 4, Exhibit B.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Please see attached contract, Appendix A, which includes publication and dissemination of standard newsletter and related activities; as well as organization of receptions and individual contacts as listed in numbers 4 and 5, page two, of Appendix A.

Date of Exhibit B	Name and Title	Signature
June 17, 1986	Steven Worth Senior Vice President	

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

GRAY AND COMPANY

ADMIRAL DANIEL J. MURPHY, USN (RET)

June 2, 1986

Mr. Kyung Choi
Vice Chairman
Electronic Industries Association of Korea
648 Yuksam-Dong Kangnam-ku
Seoul, Korea

Dear Mr. Choi:

1. Please accept this letter of agreement by which Gray and Company Public Communications International, Inc. ("Gray and Company") hereby agrees to provide public relations counsel and services to the Electronic Industries Association of Korea ("EIAK"), as described in Appendix A attached hereto. However, Gray and Company's services should not be limited to those specified in Appendix A, but include other unspecified but related services on its own initiative or at EIAK's requests.

2. The fee for Gray and Company services will consist of the total hourly charges of officers and staff who participate on the account plus out-of-pocket expenses incurred on EIAK's behalf. It is agreed the total costs including fees and expenses will not exceed US $195,000 for the one-year period under contract. Gray and Company will operate in principle within the framework of budgets as set forth by category in Appendix A. There shall be a minimum quarterly payment of US $50,000 for the first three quarters of the year and US $45,000 for the 4th quarter for fees and out-of-pocket expenses. These amounts shall be paid in advance.

3. Invoices will be submitted on a quarterly basis. Any amounts outstanding for more than sixty (60) days will incur a carrying charge of two percent (2%) per month. In addition, Gray and Company will have the right to suspend all work on EIAK's account in the event that any invoice remains outstanding for a period of more than sixty (60) days.

4. Gray and Company's activities hereunder on behalf of EIAK shall be subject to all applicable U.S. laws, including the Foreign Agents Registration Act and the Foreign Corrupt Practices Act. As applicable and pursuant to such laws, it is understood Gray and Company may be making reports of its activities to appropriate U.S. government regulatory agencies and that such reports will be available to the public. However, information of confidential nature or deemed detrimental to EIAK shall not be included in such reports under any circumstances unless Gray and Company considers that inclusion of such information is required by law.

5. Gray and Company cannot independently verify factual material supplied to it by EIAK and therefore EIAK will indemnify and hold Harmless Gray and Company for any claim, loss, damage, expense or other legal liability based upon information, representations, proposals, reports, news releases or other material produced by Gray and Company for EIAK's use.

PUBLIC COMMUNICATIONS INTERNATIONAL, INC
THE POWER HOUSE
WASHINGTON, D.C. 20007-3614
202-333-7400

TLX 440143 GRAY UI
FAX 703 822-9212 GRAY UD WSH

INTERNATIONAL TRADE ADMINISTRATION
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U.S.D.C.

5. Gray and Company will provide monthly progress reports covering all areas of the program plus occasional reports when deemed necessary. It is understood that while both fees and expenses are combined under each heading of activities as set forth in Appendix A, statement of expenditures are to be provided on numbers 1 and 6 in Appendix A while reports on number 5 are to be included in monthly progress reports.

7. It is further understood that Ms. Jin Hyun Weatherly will be commissioned as Coordinator for the Program.

8. This contract shall be effective for a one-year period beginning June 1, 1986 and ending May 31, 1987. However, in the event that EIAK fails to collect funds in time, EIAK reserves the right to terminate the contract, effective the beginning of the third quarter of the contracted period, subject to thirty (30) days prior notice to such effect. If notice of termination is not given by either party in writing thirty (30) days prior to the expiration date, the contract will be extended, and may thereafter be terminated upon thirty (30) days' notice in writing by either party. If the contract is extended, advance quarterly payments which continue as provided herein.

9. This agreement represents the entire agreement of the parties and may be amended only by a writing signed by all parties. It shall be governed by and construed in accordance with the laws of the District of Columbia.

If you concur with the terms set forth above, please signify your acceptance by signing and returning to us the enclosed copy of this agreement.

GRAY AND COMPANY PUBLIC
COMMUNICATIONS INTERNATIONAL, INC.

By: Daniel J. Murphy
Daniel J. Murphy
Vice Chairman

ACCEPTED:

ELECTRONIC INDUSTRIES ASSOCIATION OF KOREA

By: _____
Kwang Jung Choi
Vice Chairman

Date: _____

APPENDIX A

TO AGREEMENT BETWEEN

ELECTRONIC INDUSTRIES ASSOCIATION OF KOREA (EIAK)

AND

GRAY AND COMPANY PUBLIC COMMUNICATIONS INTERNATIONAL, INC.

1. EIAK Newsletter

Format: Standard newsletter format of 4 pages

Frequency: Quarterly (August, November, February, May) in principle

Circulation: 2,000 U.S. opinion leaders and decision makers in the area of trade and high technology policy

Cost:
- Graphics, typesetting, printing...US $2,500
- Postage and handling.....US $2,000
- Editing (copy writing to be done by Gray and Company while raw data provided by EIAK), production and mailing list update.....US $2,500
- Total Cost Per Issue.....US $7,000

Total Cost Per Year (4 Issues).....US $28,000

2. EIAK Staff Writer and Publicity Aids Production

A sum of US $5,000 will be set aside by EIAK to cover expenditures incurred in hiring a part-time staff writer, data collection and publicity aids production, and is not included in Gray and Company's budget.

3. Monitoring

Gray and Company will monitor trade and high tech policy developments, particularly with regard to import restriction actions such as antidumping and countervailing duty cases. Gray and Company will also recommend actions EIAK should take in order to advance and defend its trading interests in the United States. Gray and Company's findings and recommendations will be submitted via telex or facsimile to the EIAK every two weeks plus casual reports when deemed necessary.

- Cost: US $30,000 over one year from 1 June 1986 to 31 May 1987.



4. Receptions

Gray and Company will organize Washington receptions to be hosted by EIAK for key U.S. decision makers and opinion leaders in the areas of trade and high tech policy.

Frequency: Twice over the period of one year

Number of Guests: 50 per reception

Cost: $250/guest, or $12,500 per reception

Total Cost: US $25,000

5. Individual Contacts

Gray and Company will remain in contact with key decision makers and opinion leaders on a regular/irregular basis for purposes of establishing public relations to advance EIAK's interests with regard to matters at issue and other significant issues that may arise.

Total Cost: US $50,000 over one year from 1 June 1986 to 31 May 1987.

6. Issue and Product Advertising

Gray and Company will design and place issue and product advertisements for EIAK in the major U.S. news publications. The size, color and quantity of placements will depend on a number of factors including: whether the ads which Gray and Company has previously designed for EIAK will be used; and the price of advertisement space in the various publications EIAK and Gray and Company select. Choice of frequency of ad placements and of public media is subject to instruction by EIAK, provided that EIAK's instructions are consistent with the budget amounts allocated herein to Issue and Product Advertising.

Total Cost: US $47,000

7. Training Programs for EIAK Officials/Representatives of Sponsoring Firms

Gray and Company will conduct training programs for EIAK officials and representatives of the Sponsoring Firms as per the following:

Gray and Company will invite twice a year 1-2 EIAK Head Office officials to receptions along with briefing sessions at an out-of-pocket cost not in excess of US $7,000 while inviting to the same sessions representatives of the Sponsoring Firms, from home or abroad, at a staff cost not in excess of US $8,000 excluding travel and hotel accommodations.

Total Cost: US $15,000

GRAND TOTAL: US $195,000