U.S. Department of Justice
Washington, DC 20530

Exhibit A
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003
Approval Expires Oct. 31, 1983

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
Gray and Company Public Communications International, Inc.
The Power House, Washington, D.C. 20007

2. Registration No.
3301

3. Name of foreign principal
Hitachi America, Ltd.

4. Principal address of foreign principal
50 Prospect Avenue
Tarrytown, NY 10591

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership
☐ Committee
☒ Corporation
☐ Voluntary group
☐ Association
☐ Other (specify)

☐ Individual—State his nationality

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.
Not Applicable

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address
Not Applicable

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal
Hitachi America, Ltd., manufactures electrical equipment, industrial machinery, communications equipment, automotive parts, electronic components, and computers.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☑

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☑

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☑

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☑

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☑

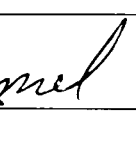
Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☑

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

Not Applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Hitachi America, Ltd. is a publicly-held company.

Date of Exhibit A	Name and Title	Signature
June 17, 1985	Gary Hymel Executive Vice President	

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Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Nov. 30, 1986

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Gray and Company Public Communications International, Inc.	Hitachi America, Ltd.

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will provide Hitachi America, Ltd. with government relations counsel and services.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Please refer to Question #4 on the reverse side.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
June 17, 1985	Gary Hymel Executive Vice President	Gary Hymel

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

GRAY AND COMPANY

GARY HYMEL
EXECUTIVE VICE PRESIDENT

April 23, 1984

Hitachi America, Ltd.
50 Prospect Avenue
Tarrytown, NY 10591

Gentlemen:

Please let this serve as our letter of agreement by which Gray and Company Public Communications International (hereinafter known as "Gray and Company") will provide Hitachi America, Ltd. with government relations counsel and services.

The fee for Gray and Company services will be the sum of hourly charges of officers and staff who participate on the account. Manpower charges are exclusive of out-of-pocket expenses to which a ten percent (10%) administrative handling fee will be added. Any invoice unremitted for a period of sixty (60) days will incur a carrying charge of two percent (2%) per month.

Gray and Company cannot independently verify factual material supplied to it by Hitachi America, Ltd. or its surrogates and therefore Hitachi America, Ltd. will indemnify and hold harmless Gray and Company for any claim, loss, damage, expense or other legal liability based upon information, representations, reports, news releases or other material prepared by Gray and Company on behalf of Hitachi America, Ltd. or its agents.

This agreement will commence May 1, 1985 with either party having the right to terminate the agreement by providing thirty (30) days' advance written notice.

ACCEPTED:

By: _____
Hitachi America, Ltd.

Date: May 15 1985

GRAY AND COMPANY PUBLIC
COMMUNICATIONS INTERNATIONAL, INC.

By: _____
Gary Hymel
Executive Vice President

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PUBLIC COMMUNICATIONS INTERNATIONAL
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WASHINGTON, D.C. 20007-3614
202-333-7400

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TWX 710-822-9282 GRAY CO WSH