FORM OBD - 67
JAN 1977

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

OMB [redacted]43-R0216
Approval expires Oct. 31, 1981

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. **Name and address of registrant**
Gray and Company Public Communications International, Inc.
3255 Grace Street, N.W., Washington, D.C. 20007

2. **Registration No.**
3301

3. **Name of foreign principal**
Salen Dry Cargo, Inc.

4. **Principal address of foreign principal**
Salen Dry Cargo, Inc.
305 Broadway
New York, NY 10007

5. **Indicate whether your foreign principal is one of the following type:**

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership ☐ Committee

☒ Corporation ☐ Voluntary group

☐ Association ☐ Other (specify) _____

☐ Individual - State his nationality _____

6. **If the foreign principal is a foreign government, state:**

a) **Branch or agency represented by the registrant.**

Not Applicable

b) **Name and title of official with whom registrant deals.**

7. **If the foreign principal is a foreign political party, state:**

a) **Principal address** Not Applicable

b) **Name and title of official with whom the registrant deals.**

c) **Principal aim**

8. **If the foreign principal is not a foreign government or a foreign political party,**

a) **State the nature of the business or activity of this foreign principal**

Salen Dry Cargo Inc. is an international shipping company.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes [X] No [ ]

Directed by a foreign government, foreign political party, or other foreign principal.... Yes [ ] No [X]

Controlled by a foreign government, foreign political party, or other foreign principal.. Yes [ ] No [X]

Financed by a foreign government, foreign political party, or other foreign principal... Yes [ ] No [X]

Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes [ ] No [X]

Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes [ ] No [X]

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Refer to #10.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Salen Dry Cargo Inc., a private company, is wholly owned by Salen Invest., of Sweden.

Date of Exhibit A	Name and Title	Signature
April 5, 1984	Gary Hymel Executive Vice President	

DOJ

U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007
Approval Expires Oct. 31, 1983

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Refer to #4 on the reverse side.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1]
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Refer to #4 on the reverse side.

Date of Exhibit B	Name and Title	Signature
April 5, 1984	Gary Hymel Executive Vice President	

[1]Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

GRAY AND COMPANY

ROBERT KEITH GRAY
CHAIRMAN

March 28, 1984

Mr. Per G. Barre
President
Salen Dry Cargo, Inc.
305 Broadway
New York, NY 10007

Dear Mr. Barre:

Please let this serve as our letter of agreement by which Gray and Company will provide Salen Dry Cargo, Inc. with public relations/public affairs counsel and services.

The fee for Gray and Company services will be a monthly retainer of $5,000.00, with the first two months retainer being paid in advance plus the sum of hourly charges for officers and staff. Manpower charges are exclusive of out-of-pocket expenses, which will be billed with a 10 percent markup. Any invoice unremitted for a period of sixty days will incur a carrying charge of 2% per month.

Gray and Company cannot independently verify factual material supplied to it by Salen Dry Cargo, Inc. or your surrogates and therefore Salen Dry Cargo, Inc. will indemnify and hold harmless Gray and Company for any claim, loss, damage, expense or other legal liability based upon information, representation, reports, news releases or other material produced by the Company for your use.

Salen Dry Cargo authorizes Gray and Company to file necessary registration statements with the U.S. government in compliance with Foreign Agents Registration statutes and procedures. Salen Dry Cargo agrees to pay for any fees and manpower required in the filing of such information.

This agreement will commence March 28, 1984 with either party having the right to terminate the agreement at any time after six months. Thirty days' advance notice will be required to terminate this agreement.

Gray and Company Public

Accepted by: _____ By: _____
Salen Dry Cargo, Inc.

Date: 3/28/84

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