FORM OBD - 67
JAN 1977

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

OMB No. 43-R0216
Approval expires Oct. 31, 1981

RECEIVED
CRIMINAL DIVISION
1981 AUG 20 PM 2:
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant: Gray and Company
The Power House
3255 Grace Street, N.W.
Washington, D.C. 20007

2. Registration No.: ~~to be assigned~~ 3301

3. Name of foreign principal: Embassy of Venezuela

4. Principal address of foreign principal: 2445 Massachussetts Ave., NW
Washington, D.C. 20008

5. Indicate whether your foreign principal is one of the following type:

- [x] Foreign government
- [ ] Foreign political party
- [ ] Foreign or [ ] domestic organization: If either, check one of the following:
  - [ ] Partnership
  - [ ] Committee
  - [ ] Corporation
  - [ ] Voluntary group
  - [ ] Association
  - [ ] Other (specify) _____
- [ ] Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.
Embassy

b) Name and title of official with whom registrant deals.
His Excellency, Dr. Marcial Perez-Chiriboga, Ambassador of Venezuela

7. If the foreign principal is a foreign political party, state: Not applicable

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal
Not applicable

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes [X] No [ ]

Directed by a foreign government, foreign political party, or other foreign principal.... Yes [X] No [ ]

Controlled by a foreign government, foreign political party, or other foreign principal.. Yes [X] No [ ]

Financed by a foreign government, foreign political party, or other foreign principal... Yes [X] No [ ]

Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes [X] No [ ]

Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes [X] No [ ]

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The Embassy of Venezuela is the official representative to the United States of the Government of Venezuela.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
11/18/81	Carole Trimble Vice President	Carole Trimble

DOJ

Form OBD-6
Rev. 4-27-77
(Formerly DJ-304)

OMB
No. 43-R435
Approval Expires Oct. 31, 1981

RECEIVED
CRIMINAL DIVISION
1981 SEP 28 AM 9:51
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Gray and Company	Embassy of Venezuela

Check Appropriate Boxes:

1. [X] The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.

2. [ ] There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.

3. [ ] The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Gray and Company will act as public relations counsel to the Embassy of Venezuela in preparation for and during Venezuelan President Herrera-Campins' upcoming visit to the United States.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Gray and Company will engage in the following activities:

- o Provide public relations counsel to the Embassy of Venezuela for President Herrera-Campins' visit to the United States.
- o Prepare and disseminate to the media information about the President's visit.
- o Schedule media interviews for the President and his entourage during the visit.
- o Coordinate media coverage of events involving President Herrera-Campins and his entourage.
- o Assist the Venezuelan news agency, Venpres, in arranging for interviews with various members of the press.
- o Prepare materials to inform visiting Venezuelan officials of significant U.S. public policy issues and developments.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?[1/] Yes [X] No [ ]

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See question #5.

Date of Exhibit B	Name and Title	Signature
11/18/81	Carole Trimble Vice President	Carole Trimble

[1/] Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

GRAY AND COMPANY

ROBERT KEITH GRAY
CHAIRMAN

RECEIVED
CRIMINAL DIVISION
NOV 13 9 20 AM '81
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

November 6, 1981

His Excellency
Dr. Marcial Perez-Chiriboga
Ambassador of Venezuela
2445 Massachusetts Avenue, N.W.
Washington, D.C. 20008

My dear Mr. Ambassador:

Let this serve as our letter of agreement by which Gray and Company will provide public relations/public affairs counsel and services to the Embassy of Venezuela surrounding the visit President Dr. Luis Herrera-Campins.

The manpower fee for Gray and Company services for this one-time project will be $30,000 which is payable $10,000 in advance, $20,000 on 20 November 1981. This manpower charge is exclusive of out-of-pocket expenses which will be billed at the completion of this project.

This agreement will take effect November 9, 1981 and terminate at the conclusion of the visit of President Herrera-Campins.

Gray and Company

Accepted by: _____
for the Embassy of Venezuela

by: Robert K. Gray

date: 9 November 1981

NATIONAL PUBLIC RELATIONS PUBLIC AFFAIRS
THE POWER HOUSE
WASHINGTON, D.C. 20007
202 333-7400